

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/1 & TCB/H/1 HELD ON 05.08.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>
AA	1,407	1,407	252.00	246.71	239.00
A	1,006	1,006	241.20	239.71	231.00
B	813	813	238.40	232.10	223.00
PB	533	533	239.40	231.10	223.00
C	<u>51</u>	<u>51</u>	202.00	190.30	184.00
<b>TOTAL</b>	<b><u>3,810</u></b>	<b><u>3,810</u></b>	-	-	-

**HARD COFFEE:**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>
ROBUSTA ORGANIC					
ROBUSTA OVER SCREEN 18	360	360	87.00	87.00	87.00
ROBUSTA SUPERIOR	4,318	4,318	81.60	80.47	80.00
ROBUSTA FAQ	4,318	4,318	75.40	75.27	75.00
<u>UNWASHED ARABICA</u>					
ARABICA ORGANIC	600	600	176.20	175.80	175.60
ARABICA FAQ	<u>3,598</u>	<u>3,598</u>	132.80	130.82	125.60
<b>TOTAL</b>	<b><u>13,194</u></b>	<b><u>13,194</u></b>	-	-	-

NOTES: 1. Amount offered 16,247 bags. Amount sold 16,247 bags.

2. Overall average price at Moshi exchange for mild arabica was USD 4.78 per Kg, hard arabica USD 2.74 per Kg. and Robusta USD 1.56 per Kg.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/2 & TCB/H/2 HELD ON 12.08.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/1**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	3,881	3,641	254.20	243.27	234.00	246.71
A	2,836	2,716	254.00	243.24	230.00	239.71
B	2,579	2,540	250.00	236.17	216.00	232.10
PB	1,378	1,378	250.80	232.29	209.00	231.10
C	<u>284</u>	<u>284</u>	213.00	193.65	175.00	190.30
<b>TOTAL</b>	<b><u>10,958</u></b>	<b><u>10,559</u></b>	-	-	-	-

**HARD COFFEE:**

**H/1**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	5,372	5,372	85.20	82.49	79.40	-
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	1,103	1,103	159.60	150.04	130.00	-
ARABICA FAQ	<u>1,862</u>	<u>1,862</u>	123.00	116.65	110.00	175.80
<b>TOTAL</b>	<b><u>8,337</u></b>	<b><u>8,337</u></b>	-	-	-	-

NOTES: 1. Amount offered 17,094 bags. Amount sold 16,972 bags.

2. Overall average price at Moshi exchange for Mild Arabica fetched USD 4.78 per Kg same as last auction held on 5th August 2010 while Robusta was up by USD 15.57 per 50Kg.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/3 & TCB/H/3 HELD ON 19.08.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/2**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,633	2,633	249.60	238.61	236.00	243.27
A	2,139	2,139	240.00	236.90	233.20	243.24
B	2,293	2,173	239.00	234.00	230.00	236.17
PB	1,009	1,009	242.40	231.97	222.00	232.29
C	<u>367</u>	<u>367</u>	224.00	205.28	198.00	193.65
<b>TOTAL</b>	<b><u>8,441</u></b>	<b><u>8,321</u></b>	-	-	-	-

**HARD COFFEE:**

**H/2 & H/1**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	579	579	92.20	90.38	87.40	82.49
ROBUSTA SUPERIOR	1,079	1,079	81.40	80.73	80.20	80.47
ROBUSTA FAQ	<u>3,958</u>	<u>3,958</u>	77.40	76.93	75.00	75.27
<b>TOTAL</b>	<b><u>5,616</u></b>	<b><u>5,616</u></b>	-	-	-	-

NOTES: 1. Amount offered 13,215 bags. Amount sold 13,163 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 4.33 per 50 Kgs and Robusta down by USD 3.44 compared to the last auction held on 12th August 2010, that is due to the quality of coffee delivered for previous auction which were of the highest classification.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/4 & TCB/H/4 HELD ON 26.08.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/3**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	4,792	4,132	239.00	220.72	204.00	238.61
A	4,000	3,426	232.00	215.76	206.00	236.90
B	4,147	3,656	225.00	208.65	197.00	234.00
PB	1,804	1,804	230.00	213.19	200.00	231.97
C	<u>643</u>	<u>601</u>	217.00	181.45	165.00	205.28
<b>TOTAL</b>	<b><u>15,386</u></b>	<b><u>13,619</u></b>	-	-	-	-

**HARD COFFEE:**

**H/3**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,219	1,219	85.00	84.31	83.00	90.38
ROBUSTA OVER SCN 18	720	720	82.00	82.00	82.00	-
ROBUSTA SUPERIOR	5,397	5,397	81.60	80.25	80.00	80.73
ROBUSTA FAQ	<u>1,799</u>	<u>1,799</u>	75.00	75.00	75.00	76.93
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	120	120	125.00	125.00	125.00	-
ARABICA FAQ	<u>792</u>	<u>792</u>	106.50	106.50	106.50	116.65
<b>TOTAL</b>	<b><u>10,047</u></b>	<b><u>10,047</u></b>	-	-	-	-

NOTES: 1. Amount offered 23,039 bags. Amount sold 21,283 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 21.15 per 50 Kgs

while Robusta were up by USD 1.00 compared to the last auction held on 19th August 2010.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/5 & TCB/H/5 HELD ON 02.09.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/4**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	4,674	3,954	252.00	233.11	224.00	220.72
A	4,111	4,111	250.00	232.71	221.00	215.76
B	4,462	4,462	237.00	223.95	208.00	208.65
PB	1,910	1,910	245.00	226.42	211.00	213.19
C	<u>724</u>	<u>720</u>	212.00	204.12	187.00	181.45
<b>TOTAL</b>	<b><u>15,881</u></b>	<b><u>15,157</u></b>	-	-	-	-

**HARD COFFEE:**

**H/4**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	899	899	85.00	84.33	84.00	84.31
ROBUSTA OVER SCN 18	720	720	83.00	83.00	83.00	82.00
ROBUSTA SUPERIOR	2,519	2,519	81.20	79.31	75.00	80.25
ROBUSTA FAQ	<u>5,037</u>	<u>4,677</u>	73.00	72.91	72.80	75.00
<b>TOTAL</b>	<b><u>9,175</u></b>	<b><u>8,815</u></b>	-	-	-	-

NOTES: 1. Amount offered 23,737 bags. Amount sold 22,731 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 14.80 per 50 Kgs while Robusta were down by USD 3.10 compared to the last auction held on 2nd September 2010.
3. However the average prices for Robusta were above the terminal market by USD 10/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/6 & TCB/H/6 HELD ON 09.09.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/5**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	6,484	5,199	265.00	232.72	219.00	233.11
A	5,300	4,438	255.00	224.19	199.00	232.71
B	4,971	4,205	247.00	216.27	198.00	223.95
PB	1,928	1,780	255.00	226.09	210.60	226.42
C	<u>1,044</u>	<u>943</u>	222.00	192.28	150.00	204.12
<b>TOTAL</b>	<b><u>19,727</u></b>	<b><u>16,565</u></b>	-	-	-	-

**HARD COFFEE:**

**H/5/H4**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	959	959	85.00	83.75	83.00	84.33
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	236	236	158.60	158.60	158.60	125.00
ARABICA FAQ	<u>676</u>	<u>676</u>	176.40	168.18	155.50	106.50
<b>TOTAL</b>	<b><u>1,871</u></b>	<b><u>1,871</u></b>	-	-	-	-

NOTES: 1. Amount offered 23,929 bags. Amount sold 20,540 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 4.83 per 50 Kgs while Robusta were up by USD 6.87 compared to the last auction held on 2nd September 2010.
3. However the average prices for Arabica were above the terminal market by USD 22/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/7 & TCB/H/7 HELD ON 16.09.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/6**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	6,884	6,884	256.00	235.98	219.00	232.72
A	5,194	5,172	256.00	231.09	215.00	224.19
B	5,017	4,943	246.00	223.56	210.00	216.27
PB	2,221	2,172	249.00	229.57	217.00	226.09
C	<u>1,323</u>	<u>1,296</u>	223.00	205.61	174.40	192.28
<b>TOTAL</b>	<b><u>20,639</u></b>	<b><u>20,467</u></b>	-	-	-	-

**HARD COFFEE:**

**H/6/H5**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,520	1,520	83.00	82.79	82.00	83.75
ROBUSTA OVER SCN 18	533	533	82.00	80.38	77.00	83.00
ROBUSTA SUPERIOR	2,264	2,264	80.00	78.53	75.00	79.31
ROBUSTA FAQ	4,928	4,928	73.20	72.96	72.00	72.91
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>1,799</u>	<u>1,799</u>	131.00	128.28	120.00	168.18
<b>TOTAL</b>	<b><u>11,044</u></b>	<b><u>11,044</u></b>	-	-	-	-

NOTES: 1. Amount offered 28,523 bags. Amount sold 28,350 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 2.37 per 50 Kgs  
while Robusta were down by USD 1.00 compared to the last auction held on 9th September 2010.

3. However the average prices for Robusta were above the terminal market by USD 12/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/8 & TCB/H/8 HELD ON 23.09.2010

Price per US\$/50 Kgs

MILD COFFEE:

M/7

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	6,778	5,058	239.00	214.28	203.00	235.98
A	5,575	4,943	235.00	212.10	202.00	231.09
B	5,235	4,362	226.00	206.88	200.00	223.56
PB	2,183	1,924	231.00	207.23	200.00	229.57
C	<u>1,241</u>	<u>1,224</u>	203.00	179.57	165.00	205.61
<b>TOTAL</b>	<b><u>21,012</u></b>	<b><u>17,511</u></b>	-	-	-	-

HARD COFFEE:

H/7

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,400	1,400	83.20	81.77	80.00	82.79
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	<u>99</u>	<u>99</u>	139.00	139.00	139.00	128.28
<b>TOTAL</b>	<b><u>1,499</u></b>	<b><u>1,499</u></b>	-	-	-	-

NOTES: 1. Amount offered 24,136 bags. Amount sold 20,404 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 21.15 per 50 Kgs and Robusta Organic were down by USD 1.23 compared to the last auction held on 16th Sept. 2010.
3. However the average prices for Arabica were above the terminal market by USD 2.84/50 Kgs.



TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/9 & TCB/H/9 HELD ON 30.09.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/8**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	7,471	7,013	250.00	215.52	202.00	214.28
A	5,715	5,595	240.40	215.57	190.00	212.10
B	6,180	5,668	235.00	209.46	200.00	206.88
PB	2,556	2,447	241.00	210.23	175.00	207.23
C	<u>1,456</u>	<u>1,412</u>	203.00	185.00	164.00	179.57
<b>TOTAL</b>	<b><u>23,378</u></b>	<b><u>22,135</u></b>	-	-	-	-

**HARD COFFEE:**

**H/7-H/8**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	518	518	92.00	91.69	91.00	81.77
ROBUSTA OVER SCN 18	1,439	1,439	92.40	91.40	91.00	80.38
ROBUSTA SUPERIOR	3,238	3,238	91.00	86.60	81.00	78.53
ROBUSTA FAQ	2,159	2,159	76.20	75.27	73.40	72.96
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>846</u>	<u>846</u>	165.80	156.21	142.00	128.28
<b>TOTAL</b>	<b><u>8,200</u></b>	<b><u>8,200</u></b>	-	-	-	-

NOTES: 1. Amount offered 29,456 bags. Amount sold 27,355 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 3.00 per 50 Kgs and Robusta up by USD 2.75 compared to the last auction held on 23rd September, 2010.

3. Average prices for Arabica and Robusta were above the terminal market by USD 14.85/50 Kgs. and USD 11.24/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/10 & TCB/H/10 HELD ON 07.10.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/9**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	4,592	4,425	239.00	212.79	150.00	215.52
A	4,548	4,346	226.00	208.77	150.00	215.57
B	4,807	4,526	218.00	204.04	150.00	209.46
PB	1,512	1,299	230.00	206.09	145.00	210.23
C	<u>1,026</u>	<u>984</u>	193.00	179.49	110.80	185.00
<b>TOTAL</b>	<b><u>16,485</u></b>	<b><u>15,580</u></b>	-	-	-	-

**HARD COFFEE:**

**H/9**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	839	839	81.00	78.53	77.00	91.69
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	120	120	151.60	151.60	151.60	139.00
ARABICA FAQ	<u>180</u>	<u>180</u>	135.40	134.73	134.73	156.21
<b>TOTAL</b>	<b><u>1,139</u></b>	<b><u>1,139</u></b>	-	-	-	-

NOTES: 1. Amount offered 16,266 bags. Amount sold 15,375 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 2.34/50 Kgs and Robusta down by USD 5.36/50 Kgs compared to the last auction held on 30th September, 2010.

3. However average prices for Arabica and Robusta were above the terminal market by USD 24/50 Kgs. and USD 12/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/11 & TCB/H/11 HELD ON 15.10.2010

Price per US\$/50 Kgs

MILD COFFEE:

M/10

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	11,815	11,006	269.00	217.35	150.00	212.79
A	9,482	9,305	248.00	221.35	148.40	208.77
B	8,352	7,767	239.00	215.54	145.00	204.04
PB	3,605	3,568	239.00	214.30	161.00	206.09
C	<u>2,171</u>	<u>1,958</u>	206.00	196.06	180.00	179.49
<b>TOTAL</b>	<b><u>35,425</u></b>	<b><u>33,604</u></b>	-	-	-	-

HARD COFFEE:

H/10

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	<u>1,978</u>	<u>1,978</u>	83.00	82.28	81.00	78.53
<b>TOTAL</b>	<b><u>1,978</u></b>	<b><u>1,978</u></b>	-	-	-	-

NOTES: 1. Amount offered 33,410 bags. Amount sold 31,705 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 10/50 Kgs and

Robusta up by USD 3.75/50 Kgs compared to the last auction held on 7th October, 2010.

3. Average prices for Arabica and Robusta were above the terminal market by USD 17/50 Kgs. and USD 15/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/12 & TCB/H/12 HELD ON 21.10.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/11**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	9,369	9,249	260.00	231.67	185.80	217.35
A	6,691	6,571	260.00	231.27	199.00	221.35
B	5,696	5,417	258.00	223.52	177.00	215.54
PB	2,769	2,592	248.00	226.66	199.00	214.30
C	<u>1,607</u>	<u>1,607</u>	219.00	209.81	185.40	196.06
<b>TOTAL</b>	<b><u>26,132</u></b>	<b><u>25,436</u></b>	-	-	-	-

**HARD COFFEE:**

**H10-H11**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	1,838	1,838	90.40	75.10	90.00	82.28
ROBUSTA SUPERIOR	123	123	80.60	80.60	80.60	86.60
ROBUSTA FAQ	90	90	80.40	66.11	77.80	75.27
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>44</u>	<u>44</u>	142.20	142.20	142.20	134.73
<b>TOTAL</b>	<b><u>2,095</u></b>	<b><u>2,095</u></b>	-	-	-	-

NOTES: 1. Amount offered 26,195 bags. Amount sold 25,522 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 11.43/50 Kgs and

Robusta up by USD 2.00/50 Kgs compared to the last auction held on 15th October, 2010.

3. Average prices for Arabica and Robusta were above the terminal market by USD 14.15/50 Kgs. and USD 2.25/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/13 & TCB/H/13 HELD ON 28.10.2010

Price per US\$/50 Kgs

MILD COFFEE:

M/12

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	10,426	9,456	255.00	233.29	225.00	231.67
A	8,015	7,574	247.00	230.74	221.00	231.27
B	7,282	6,532	243.00	226.77	217.00	223.52
PB	2,925	2,823	242.00	225.73	161.00	226.66
C	<u>2,107</u>	<u>2,107</u>	219.80	207.06	150.00	209.81
<b>TOTAL</b>	<b><u>30,755</u></b>	<b><u>28,492</u></b>	-	-	-	-

HARD COFFEE:

H/12

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	478	478	92.20	92.15	92.00	75.10
ROBUSTA SUPERIOR	2,519	2,519	91.20	90.37	90.00	80.60
ROBUSTA FAQ	2,159	1,799	82.80	82.72	82.60	66.11
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>1,079</u>	<u>1,079</u>	160.00	159.33	159.00	142.20
<b>TOTAL</b>	<b><u>6,235</u></b>	<b><u>5,875</u></b>	-	-	-	-

NOTES: 1. Amount offered 33,874 bags. Amount sold 31,030 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 0.54/50 Kgs and

Robusta up by USD 1.14/50 Kgs compared to the last auction held on 21st October, 2010.

3. Average prices for Arabica and Robusta were above the terminal market by USD 13.61/50 Kgs. and USD 9.44/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/14 & TCB/H/14 HELD ON 04.11.2010

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/13**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	8,311	8,168	251.00	226.24	208.00	233.29
A	6,266	5,424	244.00	226.20	210.00	230.74
B	6,287	5,602	236.00	222.70	212.00	226.77
PB	2,084	2,027	242.00	220.80	202.00	225.73
C	<u>1,639</u>	<u>1,475</u>	219.21	209.21	183.00	207.06
<b>TOTAL</b>	<b><u>24,587</u></b>	<b><u>22,696</u></b>	-	-	-	-

**HARD COFFEE:**

**H/13**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA OVER 18	1,439	1,439	95.40	94.80	93.40	92.15
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>792</u>	<u>792</u>	152.00	151.00	150.00	159.33
<b>TOTAL</b>	<b><u>2,231</u></b>	<b><u>2,231</u></b>	-	-	-	-

NOTES: 1. Amount offered 24,218 bags. Amount sold 22,392 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 4.63/50 Kgs while

Robusta were up by USD 3.60/50 Kgs compared to the last auction held on 28th October, 2010.

3. However average prices for Arabica and Robusta were above the terminal market by USD 9.21/50 Kgs. and USD 13.65/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/15 & TCB/H/15 HELD ON 11.11.2010

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/14**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	7,923	6,625	269.80	239.47	215.00	226.24
A	8,423	8,216	261.80	240.49	213.00	226.20
B	7,095	6,450	254.40	231.00	206.80	222.70
PB	2,487	2,214	254.00	231.41	210.00	220.80
C	<u>2,153</u>	<u>2,134</u>	233.00	222.13	196.00	209.21
<b>TOTAL</b>	<b><u>28,081</u></b>	<b><u>25,639</u></b>	-	-	-	-

**HARD COFFEE:**

**H13/14**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA FAQ	360	360	86.00	86.00	86.00	82.72
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>396</u>	<u>396</u>	146.00	146.00	146.00	151.00
<b>TOTAL</b>	<b><u>756</u></b>	<b><u>756</u></b>	-	-	-	-

NOTES: 1. Amount offered 27,037 bags. Amount sold 23,711 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 13.40/50 Kgs and Robusta were up by USD 3.28/50 Kgs compared to the last auction held on 4th November, 2010.
3. Average prices for Arabica and Robusta were above the terminal market by USD 3.57/50 Kgs. and down by USD 1.48/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/16 & TCB/H/16 HELD ON 18.11.2010

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/15**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	5,098	5,010	264.20	232.78	200.00	239.47
A	4,457	4,283	256.20	232.04	217.00	240.49
B	4,060	3,666	252.20	224.77	212.00	231.00
PB	1,552	1,388	241.00	223.95	216.00	231.41
C	<u>931</u>	<u>926</u>	227.00	213.70	180.00	222.13
<b>TOTAL</b>	<b><u>16,098</u></b>	<b><u>15,273</u></b>	-	-	-	-

**HARD COFFEE:**

**H/15**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA SUPERIOR	1,079	1,079	87.40	87.07	86.60	-
ROBUSTA FAQ	720	720	81.40	81.30	81.20	86.00
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>360</u>	<u>360</u>	129.00	129.00	129.00	146.00
<b>TOTAL</b>	<b><u>1,080</u></b>	<b><u>1,080</u></b>	-	-	-	-

NOTES: 1. Amount offered 17,324 bags. Amount sold 16,139 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 5.70/50 Kgs and Robusta down by USD 4.70/50 Kgs compared to the last auction held on 11th November, 2010.

3. However average prices for Arabica and Robusta were above the terminal market by USD 8.13/50 Kgs and USD 5.10/50 Kgs respectively.



TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/17 & TCB/H/17 HELD ON 25.11.2010

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/16**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	3,526	2,777	251.00	242.68	235.20	232.78
A	3,220	2,654	250.80	239.69	224.00	232.04
B	2,965	2,332	250.40	235.69	220.00	224.77
PB	1,534	1,255	247.00	233.98	218.00	223.95
C	<u>695</u>	<u>513</u>	230.40	218.85	194.00	213.70
<b>TOTAL</b>	<b><u>11,940</u></b>	<b><u>9,531</u></b>	-	-	-	-

**HARD COFFEE:**

**H/16**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA SUPERIOR	1,487	1,487	83.80	81.89	80.00	87.07
ROBUSTA FAQ	<u>1,152</u>	<u>1,152</u>	78.00	78.00	78.00	81.30
<b>TOTAL</b>	<b><u>1,152</u></b>	<b><u>1,152</u></b>	-	-	-	-

NOTES: 1. Amount offered 14,214 bags. Amount sold 11,498 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were up by USD 8.63/50 Kgs and Robusta down by USD 4.57/50 Kgs compared to the last auction held on 18th November, 2010.
3. Average prices for Arabica and Robusta were above the terminal market by USD 12/50 Kgs and USD 1.35/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/18 & TCB/H/18 HELD ON 02.12.2010

Price per US\$/50 Kgs

MILD COFFEE:

M/17

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	5,727	5,219	264.20	226.16	185.00	242.68
A	4,753	4,077	260.20	232.53	187.00	239.69
B	4,208	3,176	255.40	231.34	195.00	235.69
PB	1,336	1,091	255.00	230.49	206.00	233.98
C	<u>1,684</u>	<u>1,516</u>	232.80	196.00	180.00	218.85
<b>TOTAL</b>	<b><u>17,708</u></b>	<b><u>15,079</u></b>	-	-	-	-

HARD COFFEE:

<u>UNWASHED ARABICA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ARABICA FAQ	320	320	90.00	90.00	90.00	-

NOTES: 1. Amount offered 18,785 bags. Amount sold 14,871 bags (60Kg bags).

2. Overall average price at Moshi exchange for Mild Arabica were down by USD 10.46/50 Kgs compared to the last auction held on 25th November, 2010.

3. However average prices for Arabica were above the terminal market by USD 10.21/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/19 & TCB/H/19 HELD ON 10.12.2010

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/18**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	5,941	5,270	280.80	245.81	207.00	226.16
A	5,712	4,843	276.00	243.43	205.00	232.53
B	6,150	4,675	268.00	235.75	205.00	231.34
PB	2,426	2,117	252.00	222.93	160.00	230.49
C	<u>1,163</u>	<u>879</u>	231.80	196.18	160.00	196.00
<b>TOTAL</b>	<b><u>21,392</u></b>	<b><u>17,784</u></b>	-	-	-	-

**HARD COFFEE:**

**M/18**

<u>UNWASHED ARABICA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ARABICA FAQ	926	926	139.80	132.66	125.20	90.00

NOTES: 1. Amount offered 21,730 bags. Amount sold 17,933 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 13.69/50 Kgs compared to the last auction held on 2nd December, 2010.

3. Average prices for Arabica were above the terminal market by USD 7.24/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/20 & TCB/H/20 HELD ON 16.12.2010

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/19**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	6,096	5,652	289.00	250.13	205.00	245.81
A	6,707	5,803	282.00	250.55	207.00	243.43
B	5,187	4,468	280.80	239.18	200.00	235.75
PB	2,177	1,825	281.80	242.90	213.00	222.93
C	<u>2,472</u>	<u>2,382</u>	248.80	229.72	190.00	196.18
<b>TOTAL</b>	<b><u>22,639</u></b>	<b><u>20,130</u></b>	-	-	-	-

**HARD COFFEE:**

**H/19**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	2,858	2,858	88.00	87.30	85.00	-
ROBUSTA OVER 18	52	52	84.80	84.80	84.80	-
ROBUSTA SUPERIOR	321	321	84.40	84.40	84.40	-
ROBUSTA FAQ	503	503	83.40	83.40	83.40	-
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>359</u>	<u>359</u>	143.00	135.12	118.40	132.66
<b>TOTAL</b>	<b><u>4,093</u></b>	<b><u>4,093</u></b>	-	-	-	-

NOTES: 1. Amount offered 25,375 bags. Amount sold 22,266 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 10/50 Kgs compared to the last auction held on 10th December, 2010.

3. Average prices for Arabica and Robusta were above the terminal market by USD 3.43/50 Kgs and USD 5.36/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/21 & TCB/H/21 HELD ON 06.01.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/20**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	3,357	2,797	318.80	262.82	210.00	250.13
A	3,187	2,629	282.80	261.35	199.00	250.55
B	3,234	2,352	280.80	234.69	186.00	239.18
PB	1,130	859	288.00	239.57	193.00	242.90
C	<u>800</u>	<u>609</u>	269.80	211.52	179.00	229.72
<b>TOTAL</b>	<b><u>11,708</u></b>	<b><u>9,246</u></b>	-	-	-	-

**HARD COFFEE:**

**H/20**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	666	374	85.00	85.00	85.00	87.30
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>447</u>	<u>447</u>	165.00	151.20	120.00	135.12
<b>TOTAL</b>	<b><u>1,113</u></b>	<b><u>821</u></b>	-	-	-	-

NOTES: 1. Amount offered 13,387 bags. Amount sold 9,816 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 5.30/50 Kgs and Robusta down by USD 2.30/50 Kgs compared to the last auction held on 16th December, 2010.
3. Average prices for Arabica and Robusta were below the terminal market by USD 28.85/50 Kgs and USD 3.60/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/22 & TCB/H/22 HELD ON 13.01.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/21**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,420	1,739	305.20	270.50	217.00	262.82
A	2,700	1,696	285.00	262.13	204.00	261.35
B	3,074	2,338	279.00	254.44	228.80	234.69
PB	1,208	903	273.00	239.40	200.00	239.57
C	<u>588</u>	<u>444</u>	243.00	222.75	200.00	211.52
<b>TOTAL</b>	<b><u>9,990</u></b>	<b><u>7,120</u></b>	-	-	-	-

**HARD COFFEE:**

**H/21**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC	360	360	84.00	84.00	84.00	85.00
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>414</u>	<u>414</u>	165.00	164.62	160.80	151.20
<b>TOTAL</b>	<b><u>774</u></b>	<b><u>774</u></b>	-	-	-	-

NOTES: 1. Amount offered 10,727 bags. Amount sold 7,697 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 4.82/50 Kgs and Robusta down by USD 1.00/50 Kgs compared to the last auction held on 6th January, 2010.

3. Average prices for Arabica were above the terminal market by USD 11.21/50 Kgs and Robusta below terminal market by USD 6.00/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/23 & TCB/H/23 HELD ON 20.01.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/22**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,198	1,795	338.00	261.72	201.00	270.50
A	2,286	1,684	284.00	252.48	200.00	262.13
B	3,134	2,590	283.40	247.76	200.00	254.44
PB	809	496	288.00	242.08	210.00	239.40
C	<u>678</u>	<u>583</u>	244.20	226.08	200.00	222.75
<b>TOTAL</b>	<b><u>9,105</u></b>	<b><u>7,148</u></b>	-	-	-	-

**HARD COFFEE:**

**H21-H/22**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA ORGANIC						84.00
ROBUSTA OVER 18	915	915	110.40	101.39	87.00	84.80
ROBUSTA SUPERIOR	1,175	1,175	111.80	104.05	84.40	84.40
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>687</u>	<u>687</u>	167.00	166.82	165.00	164.62
<b>TOTAL</b>	<b><u>2,777</u></b>	<b><u>2,777</u></b>	-	-	-	-

NOTES: 1. Amount offered 14,596 bags. Amount sold 12,310 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 2.00/50 Kgs and

Robusta up by USD 18.89/50 Kgs compared to the last auction held on 13th January, 2010.

3. Average prices for Arabica were above the terminal market up by USD 4.63/50 Kgs and USD 10.54/50 Kgs for Mild Arabica and Robusta respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/24 & TCB/H/24 HELD ON 27.01.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/23**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,406	1,879	339.80	294.29	200.00	261.72
A	2,387	1,820	314.00	272.16	200.00	252.48
B	2,373	1,713	310.00	262.95	203.00	247.76
PB	744	405	290.00	253.59	200.00	242.08
C	<u>485</u>	<u>407</u>	250.00	219.96	100.00	226.08
<b>TOTAL</b>	<b><u>8,395</u></b>	<b><u>6,224</u></b>	-	-	-	-

**HARD COFFEE:**

**H/23**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA OVER 18	229	229	90.00	90.00	90.00	101.39
ROBUSTA SUPERIOR	210	210	91.00	91.00	91.00	104.05
ROBUSTA FAQ	102	102	92.00	92.00	92.00	-
<b>TOTAL</b>	<b><u>541</u></b>	<b><u>541</u></b>	-	-	-	-

NOTES: 1. Amount offered 8,936 bags. Amount sold 6,805 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 20.92/50 Kgs and Robusta down by USD 12.13/50 Kgs compared to the last auction held on 20th January, 2010.

3. Average prices for Arabica and Robusta were above the terminal market by USD 29.25/50 Kgs and USD 1.01/50 Kgs respectively.



TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/25 HELD ON 03.02.2011

Price per US\$/50 Kgs

MILD COFFEE:

M/24

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	1,263	1,034	339.00	300.53	200.00	294.29
A	1,509	1,220	313.20	288.66	200.00	272.16
B	1,373	1,119	313.00	278.52	200.00	262.95
PB	485	390	304.00	234.78	200.00	253.59
C	<u>304</u>	<u>146</u>	278.00	228.61	180.00	219.96
<b>TOTAL</b>	<b><u>4,934</u></b>	<b><u>3,909</u></b>	-	-	-	-

NOTES: 1. Amount offered 4,958 bags. Amount sold 3,880 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 8.25/50 Kgs. compared to the last auction held on 27th January, 2010.

3. Average prices for Arabica were above the terminal market by USD 18.32/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/26 & TCB/H/25 HELD ON 10.02.2011

Price per US\$/50 Kgs

MILD COFFEE:

M/25

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	1,910	1,670	329.40	308.22	235.60	300.53
A	2,085	1,630	311.00	286.21	249.80	288.66
B	2,240	1,743	312.00	291.48	235.00	278.52
PB	882	858	300.00	265.63	233.00	234.78
C	<u>143</u>	<u>1,066</u>	263.80	248.27	234.80	228.61
<b>TOTAL</b>	<b><u>7,260</u></b>	<b><u>6,967</u></b>	-	-	-	-

HARD COFFEE:

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA OVER 18	656	656	107.20	106.12	104.80	-
ROBUSTA SUPERIOR	1,200	1,200	106.60	102.29	89.00	-
ROBUSTA FAQ	804	804	98.80	98.34	87.00	-
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>795</u>	<u>795</u>	147.40	127.79	110.00	-
<b>TOTAL</b>	<b><u>3,455</u></b>	<b><u>3,455</u></b>	-	-	-	-

NOTES: 1. Amount offered 12,632 bags. Amount sold 11,315 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 1.48/50 Kgs. compared to the last auction held on 3rd February, 2010.

3. Average prices for Arabica and Robusta were above the terminal market by USD 29.48/50 Kgs and USD 7.29/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/27 & TCB/H/26 HELD ON 24.02.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/26**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,508	2,361	332.80	294.14	248.80	308.22
A	2,819	2,377	310.00	295.86	240.00	286.21
B	3,911	3,443	310.00	287.63	215.00	291.48
PB	850	773	275.00	248.26	200.00	265.63
C	<u>1,436</u>	<u>1,228</u>	278.00	256.74	200.00	248.27
<b>TOTAL</b>	<b><u>11,524</u></b>	<b><u>10,182</u></b>	-	-	-	-

**HARD COFFEE:**

**H/25**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA FAQ	824	824	98.00	96.75	94.80	98.34
<b>TOTAL</b>	<b><u>824</u></b>	<b><u>824</u></b>	-	-	-	-

NOTES: 1. Amount offered 13,956 bags. Amount sold 12,182 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were down by USD 4.39/50 Kgs and Robusta down by USD 1.59/50 Kgs compared to the last auction held on 10th February, 2011.

3. Average prices for Arabica and Robusta were below the terminal market by USD 3.82/50 Kgs and USD 7.35/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/28 & TCB/H/27 HELD ON 10.03.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/27**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	1,218	953	350.00	327.93	224.80	294.14
A	2,031	1,446	342.00	317.29	235.00	295.86
B	3,203	2,511	328.00	303.62	259.20	287.63
PB	678	611	314.00	284.88	224.00	248.26
C	<u>683</u>	<u>575</u>	309.80	293.79	248.00	256.74
<b>TOTAL</b>	<b><u>7,813</u></b>	<b><u>6,096</u></b>	-	-	-	-

**HARD COFFEE:**

**H/25-H/26**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA SUPERIOR	1,227	1,227	127.20	119.18	105.00	102.29
ROBUSTA FAQ	2,009	2,009	126.00	117.07	99.80	96.75
<u>UNWASHED ARABICA</u>						
ARABICA FAQ	<u>720</u>	<u>720</u>	193.20	189.20	185.20	127.79
<b>TOTAL</b>	<b><u>3,956</u></b>	<b><u>3,956</u></b>	-	-	-	-

NOTES: 1. Amount offered 12,312 bags. Amount sold 10,038 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were up by USD 31.34/50 Kgs and Robusta up by USD 20.32/50 Kgs compared to the last auction held on 24th February, 2011.

3. Average prices for Arabica and Robusta were above the terminal market by USD 3.29/50 Kgs and USD 9.57/50 Kgs respectively.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/29 & TCB/H/28 HELD ON 24.03.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/28**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	2,572	2,218	316.80	310.76	274.40	327.93
A	2,450	2,019	309.00	292.40	200.00	317.29
B	1,986	1,472	308.00	288.55	221.00	303.62
PB	465	231	300.00	289.71	242.00	284.88
C	<u>178</u>	<u>128</u>	159.80	155.60	154.00	293.79
<b>TOTAL</b>	<b><u>7,651</u></b>	<b><u>6,068</u></b>	-	-	-	-

**HARD COFFEE:**

**H/27**

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA SUPERIOR	944	944	110.40	110.20	110.00	119.18
ROBUSTA FAQ	520	520	102.00	98.74	90.60	117.07
<u>UNWASHED ARABICA</u>						
ARABICA ORGANIC	<u>21</u>	<u>21</u>	120.00	120.00	120.00	-
ARABICA FAQ	<u>69</u>	<u>69</u>	112.00	112.00	112.00	189.20
<b>TOTAL</b>	<b><u>1,554</u></b>	<b><u>1,554</u></b>	-	-	-	-

NOTES: 1. Amount offered 9,918 bags. Amount sold 7,623 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were down by USD 10.14/50 Kgs and Robusta down by USD 11.74/50 Kgs compared to the last auction held on 10th March, 2011.

3. Average prices for Arabica were above the terminal market by USD 8.31/50 Kgs and Robusta were below the terminal market by USD 7.22/50 Kgs.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/30 HELD ON 08.04.2011

Price per US\$/50 Kgs

MILD COFFEE:

M/29

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	1,211	1,060	340.60	292.79	248.40	310.76
A	1,510	1,098	311.00	285.29	200.00	292.40
B	2,510	2,034	350.00	281.64	200.00	288.55
PB	849	804	289.00	272.84	245.00	289.71
C	<u>655</u>	<u>562</u>	275.20	257.87	215.00	155.60
<b>TOTAL</b>	<b><u>6,735</u></b>	<b><u>5,558</u></b>	-	-	-	-

NOTES: 1. Amount offered 7,754 bags. Amount sold 5,975 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were down by USD 17.57/50 Kgs compared to the last auction held on 24th March, 2011.

3. Average prices for Arabica were bellow the terminal market by USD 3.53/50 Kgs.

4. Most of the Coffee offered were of ordinary quality as we are closer to the end of season 2010/2011.

5. Terminal market (May) shipment were down by 5.20 as compared to last auction held on 24th March, 2011.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/31 & TCB/H/29 HELD ON 28.04.2011

Price per US\$/50 Kgs

MILD COFFEE:

M/30

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	1,653	1,353	271.00	251.89	203.00	292.79
A	2,001	1,476	270.00	255.50	200.00	285.29
B	1,917	1,371	229.00	212.31	200.00	281.64
PB	455	404	249.00	237.89	200.00	272.84
C	<u>345</u>	<u>231</u>	192.00	164.09	158.00	257.87
<b>TOTAL</b>	<b><u>6,371</u></b>	<b><u>4,835</u></b>	-	-	-	-

HARD COFFEE:

H/28

<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ROBUSTA SUPERIOR	<u>19</u>	<u>19</u>	75.00	75.00	75.00	110.20
<b>TOTAL</b>	<b><u>19</u></b>	<b><u>19</u></b>	-	-	-	-

NOTES: 1. Amount offered 6,922 bags. Amount sold 4,869 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were down by USD 38.59/50 Kgs compared to the last auction held on 8th April, 2011.

3. Average prices for Arabica were below the terminal market by USD 72.10/50 Kgs and Robusta were below the terminal market by USD 33.65/50 Kgs.

4. The season 2010/2011 is close to the end and most of the coffee offered were inferior quality.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/32 & TCB/H/30 HELD ON 02.06.2011

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/31**

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
AA	261	261	250.00	186.57	172.00	251.89
A	193	193	250.00	180.40	171.00	255.50
B	390	390	250.00	187.29	170.40	212.31
PB	61	61	250.00	209.76	150.00	237.89
C	<u>51</u>	<u>51</u>	250.00	183.12	85.00	164.09
<b>TOTAL</b>	<b><u>956</u></b>	<b><u>956</u></b>	-	-	-	-

**HARD COFFEE:**

<u>UNWASHED ARABICA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>PREVIOUS AVERAGE</u>
ARABICA FAQ	<u>300</u>	<u>300</u>	165.00	165.00	165.00	-
<b>TOTAL</b>	<b><u>300</u></b>	<b><u>300</u></b>	-	-	-	-

NOTES: 1. Amount offered 3,576 bags. Amount sold 1,637 bags (60Kg bags).

2. Overall average prices at Moshi exchange for Mild Arabica were down by USD 57.86/50 Kgs compared to the last auction held on 24th April, 2011.

3. Average prices for Mild Arabica were below the terminal market by USD 95.45/50 Kgs.