

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/1 & TCB/H/1 HELD ON 19.07.2012

Price per US\$/50 Kgs

MILD COFFEE:

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|
| AA | 1,153 | 1,153 | 211.00 | 208.80 | 203.00 |
| A | 1,617 | 1,617 | 209.00 | 187.76 | 160.60 |
| AB | 303 | 303 | 148.60 | 144.97 | 141.80 |
| B | 698 | 551 | 202.80 | 194.59 | 188.00 |
| PB | 314 | 314 | 205.00 | 199.82 | 192.00 |
| C | <u>104</u> | <u>104</u> | 160.00 | 152.84 | 145.00 |
| TOTAL | <u>4,189</u> | <u>4,042</u> | - | - | - |

HARD COFFEE:

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> |
|-------------------------|----------------------|----------------------|-------------|----------------|------------|
| ROBUSTA OVER SCN 18 | 360 | 360 | 110.80 | 110.80 | 110.80 |
| ROBUSTA SUPERIOR | 2,519 | 2,519 | 105.40 | 104.23 | 101.20 |
| ROBUSTA FAQ | 3,958 | 3,958 | 104.60 | 100.47 | 90.60 |
| <u>UNWASHED ARABICA</u> | | | | | |
| ARABICA FAQ | <u>3,238</u> | <u>3,238</u> | 143.00 | 138.20 | 130.20 |
| TOTAL | <u>10,075</u> | <u>10,075</u> | - | - | - |

NOTES: 1. Amount offered 13,701 bags. Amount sold 13,579 bags (60Kg bags).

2. Average prices were above the terminal market by USD 2.52/50 Kgs and 13.26/50 Kgs for Mild Arabica and Robusta respectively.

3. Next auction will be held on 26th July, 2012.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/2 & TCB/H/2 HELD ON 26.07.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/1

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 3,340 | 1,376 | 230.00 | 209.24 | 195.80 | 208.80 |
| A | 3,091 | 2,225 | 226.00 | 199.45 | 186.00 | 187.76 |
| B | 2,627 | 1,640 | 210.40 | 194.95 | 175.00 | 194.59 |
| PB | 794 | 529 | 197.00 | 187.41 | 180.00 | 199.82 |
| C | <u>385</u> | <u>385</u> | 172.80 | 162.05 | 149.05 | 152.84 |
| TOTAL | <u>10,237</u> | <u>6,155</u> | - | - | - | - |

HARD COFFEE:

H/1

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|---------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA OVER SCN 18 | 720 | 720 | 111.20 | 111.00 | 110.80 | 110.80 |
| ROBUSTA SUPERIOR | 3,238 | 3,238 | 107.20 | 106.27 | 105.20 | 104.23 |
| ROBUSTA FAQ | <u>3,598</u> | <u>3,598</u> | 105.60 | 103.96 | 103.40 | 100.47 |
| TOTAL | <u>7,556</u> | <u>7,556</u> | - | - | - | - |

NOTES: 1. Amount offered 16,346 bags. Amount sold 12,839 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 5.54/50 Kgs and USD 3.22/50 Kgs for Mild Arabica and Robusta respectively compared to the last auction held on 19th July 2012.
3. Average prices were above the terminal market by USD 15.67/50 Kgs and 12.72/50 Kgs for Mild Arabica and Robusta respectively.
4. NY C September delivery were down by \$ 6.55 cents/Lb equivalent to \$ 7.22/50 kgs FOB and London (LIFFE) market Sept. delivery were up by \$ 70 per MT equivalent to \$ 3.00/50 kgs FOB compared with the auction held on 19th July, 2012.
5. Next auction will be held on 2nd August, 2012.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/3 & TCB/H/3 HELD ON 02.08.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/2

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 2,363 | 2,243 | 200.20 | 189.72 | 181.00 | 209.24 |
| A | 2,410 | 1,941 | 197.00 | 187.05 | 181.00 | 199.45 |
| B | 2,138 | 1,587 | 195.00 | 186.22 | 180.00 | 194.95 |
| PB | 596 | 367 | 196.00 | 187.92 | 176.00 | 187.41 |
| C | <u>244</u> | <u>152</u> | 176.00 | 164.66 | 145.00 | 162.05 |
| TOTAL | <u>7,751</u> | <u>6,290</u> | - | - | - | - |

HARD COFFEE:

H/2

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,199 | 1,199 | 110.00 | 110.00 | 110.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | <u>480</u> | <u>480</u> | 140.00 | 140.00 | 140.00 | - |
| TOTAL | <u>1,679</u> | <u>1,679</u> | - | - | - | - |

NOTES: 1. Amount offered 8,391 bags. Amount sold 7,140 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 6.99/50 Kgs for Mild Arabica and Robusta were up by USD 5.17/50 Kgs compared to the last auction held on 26th July 2012.

3. Average prices were above the terminal market by USD 6.78/50 Kgs and 13.15/50 Kgs for Mild Arabica and Robusta respectively.

4. NY C September delivery were down by \$ 0.80 cents/Lb equivalent to \$ 0.88/50 kgs FOB and London (LIFFE) market Sept. delivery were up by \$ 79 per MT equivalent to \$ 3.95/50 kgs FOB compared with the auction held on 26th July, 2012.

5. Next auction will be held on 9th August, 2012.

TANZANIA COFFEE BOARD

MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/4 & TCB/H/4 HELD ON 09.08.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/3

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 5,000 | 4,354 | 202.00 | 183.95 | 180.00 | 189.72 |
| A | 3,365 | 2,972 | 200.40 | 183.82 | 177.00 | 187.05 |
| B | 3,081 | 2,966 | 192.20 | 174.53 | 171.00 | 186.22 |
| PB | 1,233 | 885 | 196.20 | 178.21 | 175.00 | 187.92 |
| C | <u>242</u> | <u>242</u> | 153.00 | 146.78 | 143.00 | 164.66 |
| TOTAL | <u>12,921</u> | <u>11,419</u> | - | - | - | - |

HARD COFFEE:

H/3

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 360 | 360 | 117.00 | 117.00 | 117.00 | 110.00 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | <u>839</u> | <u>839</u> | 144.60 | 143.69 | 142.40 | 140.00 |
| TOTAL | <u>1,199</u> | <u>1,199</u> | - | - | - | - |

NOTES: 1. Amount offered 12,512 bags. Amount sold 11,257 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 5.83/50 Kgs for Mild Arabica and Robusta were up by USD 3.69/50 Kgs compared to the last auction held on 2nd August 2012.

3. Average prices were above the terminal market by USD 1.16/50 Kgs and 22.05/50 Kgs for Mild Arabica and Robusta respectively.

4. NY C September delivery were down by \$ 1.30 cents/Lb equivalent to \$ 1.43/50 kgs FOB and London (LIFFE) market Sept. delivery were down by \$ 38 per MT equivalent to \$ 1.90/50 kgs FOB compared with the auction held on 2nd August, 2012.

5. Next auction will be held on 16th August, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/5 & TCB/H/5 HELD ON 16.08.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/4

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 3,742 | 3,557 | 188.00 | 175.05 | 164.00 | 183.95 |
| A | 2,779 | 2,779 | 180.00 | 170.09 | 164.00 | 183.82 |
| AB | 2,361 | 899 | 173.00 | 167.77 | 162.00 | - |
| B | 2,342 | 2,342 | 173.00 | 166.32 | 162.00 | 174.53 |
| PB | 1,134 | 1,019 | 185.00 | 170.39 | 160.20 | 178.21 |
| C | <u>895</u> | <u>895</u> | 151.00 | 103.59 | 140.00 | 146.78 |
| TOTAL | <u>13,253</u> | <u>11,491</u> | - | - | - | - |

HARD COFFEE:

H/4

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 2,158 | 2,158 | 107.00 | 106.24 | 106.00 | 117.00 |
| ROBUSTA OVER SCN 18 | 360 | 360 | 102.00 | 102.00 | 102.00 | - |
| ROBUSTA SUPERIOR | 2,878 | 2,878 | 98.00 | 98.00 | 98.00 | - |
| ROBUSTA FAQ | 3,598 | 3,598 | 95.00 | 95.00 | 95.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | <u>120</u> | <u>120</u> | 137.00 | 137.00 | 137.00 | 143.69 |
| TOTAL | <u>9,114</u> | <u>9,114</u> | - | - | - | - |

NOTES: 1. Amount offered 20,978 bags. Amount sold 18,983 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 14.74/50 Kgs for Mild Arabica and Robusta were down by USD 10.76/50 Kgs compared to the last auction held on 9th August 2012.

3. Average prices were below the terminal market by USD 2.21/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 10.44/50Kgs.

4. NY C September delivery were down by \$ 10.30 cents/Lb equivalent to \$ 11.35/50 kgs FOB and London (LIFFE) market Sept. delivery were down by \$ 129 per MT equivalent to \$ 6.45/50 kgs FOB compared with the auction held on 9th August, 2012.

5. Next auction will be held on 23rd August, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/6 & TCB/H/6 HELD ON 23.08.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/5

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 6,690 | 6,293 | 210.00 | 173.35 | 138.00 | 175.05 |
| A | 6,558 | 5,865 | 181.20 | 168.03 | 164.00 | 170.09 |
| AB | 881 | 516 | 171.20 | 168.95 | 164.00 | 167.77 |
| B | 5,613 | 4,768 | 180.20 | 164.03 | 161.00 | 166.32 |
| PB | 2,255 | 2,034 | 169.80 | 164.16 | 160.00 | 170.39 |
| C | <u>1,203</u> | <u>1,203</u> | 152.00 | 143.56 | 134.00 | 103.59 |
| TOTAL | <u>23,200</u> | <u>20,679</u> | - | - | - | - |

HARD COFFEE:

H/5

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,079 | 1,079 | 114.20 | 112.51 | 110.80 | 106.24 |
| ROBUSTA OVER SCN 18 | 360 | 360 | 111.20 | 111.20 | 111.20 | 102.00 |
| ROBUSTA SUPERIOR | 2,519 | 2,519 | 109.00 | 106.54 | 103.60 | 98.00 |
| ROBUSTA FAQ | 3,598 | 3,598 | 102.20 | 100.80 | 100.00 | 95.00 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | 240 | - | - | - | - | 137.00 |
| ARABICA FAQ | <u>1,439</u> | <u>360</u> | 138.00 | 138.00 | 138.00 | - |
| TOTAL | <u>9,235</u> | <u>7,916</u> | - | - | - | - |

NOTES: 1. Amount offered 30,644 bags. Amount sold 26,841 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 1.43/50 Kgs for Mild Arabica and Robusta were up by USD 5.43/50 Kgs compared to the last auction held on 16th August 2012.

3. Average prices were below the terminal market by USD 1.77/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 14.43/50Kgs.

4. NY C December delivery were down by \$ 0.80 cents/Lb equivalent to \$ 0.94/50 kgs FOB and London (LIFFE) market November delivery were up by \$ 19 per MT equivalent to \$ 0.95/50 kgs FOB compared with the auction held on 16th August, 2012.

5. Next auction will be held on 30th August, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/7 & TCB/H/7 HELD ON 30.08.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/6

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 5,691 | 4,983 | 189.60 | 180.22 | 170.00 | 173.35 |
| A | 4,447 | 4,447 | 187.40 | 175.58 | 162.00 | 168.03 |
| AB | 763 | 763 | 176.80 | 174.12 | 167.00 | 168.95 |
| B | 3,697 | 3,627 | 186.00 | 169.75 | 160.00 | 164.03 |
| PB | 1,357 | 1,033 | 185.20 | 170.23 | 162.00 | 164.16 |
| C | <u>970</u> | <u>952</u> | 163.00 | 148.39 | 138.00 | 143.56 |
| TOTAL | <u>16,925</u> | <u>15,805</u> | - | - | - | - |

HARD COFFEE:

H/6

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA OVER SCN 18 | 720 | 720 | 110.40 | 109.20 | 108.00 | 111.20 |
| ROBUSTA SUPERIOR | 3,958 | 3,958 | 103.20 | 102.51 | 101.20 | 106.54 |
| ROBUSTA FAQ | 4,318 | 4,318 | 100.00 | 99.52 | 99.20 | 100.80 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | <u>390</u> | - | - | - | - | 138.00 |
| TOTAL | <u>9,386</u> | <u>8,996</u> | - | - | - | - |

NOTES: 1. Amount offered 24,870 bags. Amount sold 23,598 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 6.70/50 Kgs for Mild Arabica while Robusta were down by USD 3.27/50 Kgs compared to the last auction held on 23rd September 2012.
3. Average prices were above the terminal market by USD 0.57/50 Kgs and USD 13.01/50Kgs for Mild Arabica and Robusta respectively.
4. NY C December delivery were up by \$ 3.95 cents/Lb equivalent to \$ 4.35/50 kgs FOB while London (LIFFE) market November delivery were down by \$ 37 per MT equivalent to \$ 1.85/50 kgs FOB compared with the auction held on 23rd August, 2012.
5. Next auction will be held on 6th September, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/8 & TCB/H/8 HELD ON 06.09.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/7

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 6,689 | 6,569 | 187.00 | 178.35 | 170.00 | 180.22 |
| A | 4,873 | 4,873 | 176.20 | 171.99 | 165.40 | 175.58 |
| AB | 1,751 | 289 | 167.00 | 167.00 | 167.00 | 174.12 |
| B | 4,086 | 4,026 | 172.20 | 167.55 | 163.00 | 169.75 |
| PB | 1,764 | 1,667 | 173.10 | 169.50 | 154.00 | 170.23 |
| C | <u>1,075</u> | <u>867</u> | 157.40 | 148.55 | 136.00 | 148.39 |
| TOTAL | <u>20,238</u> | <u>18,291</u> | - | - | - | - |

HARD COFFEE:

H/7

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|---------------------|-------------------|-----------------|-------------|----------------|------------|-------------------------|
| ROBUSTA OVER SCN 18 | 23 | - | - | - | - | 109.20 |
| ROBUSTA SUPERIOR | 181 | - | - | - | - | 102.51 |
| ROBUSTA FAQ | <u>256</u> | - | - | - | - | 99.52 |
| TOTAL | <u>460</u> | <u>0</u> | - | - | - | - |

NOTES: 1. Amount offered 19,305 bags. Amount sold 17,090 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 1.77/50 Kgs for Mild Arabica compared to the last auction held on 30th August 2012.

3. Average prices were above the terminal market by USD 1.67/50 Kgs for Mild Arabica.

4. NY C December delivery were down by \$ 2.60 cents/Lb equivalent to \$ 2.87/50 kgs FOB and London (LIFFE) market November delivery were up by \$ 9 per MT equivalent to \$ 0.45/50 kgs FOB compared with the auction held on 30th August, 2012.

5. Next auction will be held on 13th September, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/9 & TCB/H/9 HELD ON 13.09.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/8

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 5,526 | 5,277 | 220.00 | 191.42 | 186.80 | 178.35 |
| A | 4,438 | 4,295 | 203.40 | 188.46 | 185.00 | 171.99 |
| AB | 914 | 914 | 205.20 | 187.36 | 175.00 | 167.00 |
| B | 3,434 | 3,303 | 200.20 | 185.28 | 182.20 | 167.55 |
| PB | 1,318 | 1,164 | 196.00 | 186.90 | 180.20 | 169.50 |
| C | <u>1,094</u> | <u>1,075</u> | 181.00 | 169.23 | 156.00 | 148.55 |
| TOTAL | <u>16,724</u> | <u>16,028</u> | - | - | - | - |

HARD COFFEE:

H/7

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 3,237 | 3,237 | 117.00 | 114.80 | 110.00 | 109.20 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | 959 | 959 | 150.80 | 148.95 | 145.00 | - |
| ARABICA FAQ | 1,079 | 1,079 | 133.20 | 132.67 | 132.00 | - |
| TOTAL | <u>5,275</u> | <u>5,275</u> | - | - | - | - |

NOTES: 1. Amount offered 21,915 bags. Amount sold 21,315 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 15.43/50 Kgs for Mild Arabica compared to the last auction held on 6th September 2012.

3. Average prices were above the terminal market by USD 6.60/50 Kgs and USD 26.45/50 Kgs for Mild Arabica and Robusta respectively.

4. NY C December delivery were up by \$ 12.25 cents/Lb equivalent to \$ 13.50/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 14 per MT equivalent to \$ 0.70/50 kgs FOB compared with the auction held on 6th September, 2012.

5. Next auction will be held on 20th September, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/10 & TCB/H/10 HELD ON 20.09.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/9

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 8,413 | 7,211 | 221.00 | 188.40 | 178.20 | 191.42 |
| A | 5,034 | 4,737 | 196.00 | 184.43 | 179.20 | 188.46 |
| AB | 3,045 | 2,073 | 210.00 | 189.59 | 173.00 | 187.36 |
| B | 3,408 | 1,744 | 192.00 | 181.71 | 178.00 | 185.28 |
| PB | 2,150 | 2,110 | 202.80 | 184.34 | 170.00 | 186.90 |
| C | <u>2,216</u> | <u>1,848</u> | 173.40 | 167.02 | 149.00 | 169.23 |
| TOTAL | <u>24,266</u> | <u>19,723</u> | - | - | - | - |

HARD COFFEE:

H/9

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 4,317 | 4,317 | 135.30 | 112.58 | 110.00 | 114.80 |
| ROBUSTA SUPERIOR | 285 | 285 | 102.40 | 100.39 | 100.20 | - |
| ROBUSTA FAQ | 500 | 500 | 98.20 | 98.20 | 98.20 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | 120 | 120 | 143.00 | 143.00 | 143.00 | 148.95 |
| ARABICA FAQ | 390 | 390 | 131.00 | 130.92 | 130.00 | 132.67 |
| TOTAL | <u>5,612</u> | <u>5,612</u> | - | - | - | - |

NOTES: 1. Amount offered 27,414 bags. Amount sold 23,577 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 2.77/50 Kgs for Mild Arabica and Robusta down by USD 4.31/50 Kgs compared to the last auction held on 13th September 2012.

3. Average prices were above the terminal market by USD 0.83/50 Kgs and USD 24.29/50 Kgs for Mild Arabica and Robusta respectively.

4. NY C December delivery prices were the same as auction prices while London (LIFFE) market November delivery were down by \$ 43 per MT equivalent to \$ 2.215/50 kgs FOB compared with the auction held on 13th September, 2012.

5. Next auction will be held on 27th September, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/11 & TCB/H/11 HELD ON 27.09.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/10

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 12,573 | 11,966 | 189.20 | 174.59 | 170.40 | 188.40 |
| A | 10,596 | 10,180 | 182.40 | 173.63 | 169.80 | 184.43 |
| AB | 2,486 | 1,306 | 186.40 | 180.29 | 179.00 | 189.59 |
| B | 7,845 | 7,226 | 180.00 | 172.51 | 166.00 | 181.71 |
| PB | 3,250 | 2,585 | 181.00 | 172.30 | 161.00 | 184.34 |
| C | <u>2,001</u> | <u>1,824</u> | 168.00 | 154.40 | 141.40 | 167.02 |
| TOTAL | <u>38,751</u> | <u>35,087</u> | - | - | - | - |

HARD COFFEE:

H/10

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|------------------|-------------------|-------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | - | - | - | - | - | 112.58 |
| ROBUSTA SUPERIOR | 204 | 204 | 101.00 | 100.11 | 100.00 | 100.39 |
| ROBUSTA FAQ | 256 | 256 | 98.40 | 98.40 | 98.40 | 98.20 |
| TOTAL | <u>460</u> | <u>460</u> | - | - | - | - |

NOTES: 1. Amount offered 35,962 bags. Amount sold 33,124 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 11.67/50 Kgs for Mild Arabica and Robusta down by USD 11.33/50 Kgs compared to the last auction held on 20th September 2012.

3. Average prices were below the terminal market by USD 6.27/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 6.96/50 Kgs.

4. NY C December delivery were down by \$ 4.15 cents/Lb equivalent to \$ 4.57/50 kgs FOB and London (LIFFE) market November delivery were up by \$ 120 per MT equivalent to \$ 6.00/50 kgs FOB compared with the auction held on 20th September, 2012.

5. Next auction will be held on 4th October, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/12 & TCB/H/12 HELD ON 04.10.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/11

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 9,480 | 8,948 | 209.00 | 178.50 | 167.00 | 174.59 |
| A | 7,413 | 1,927 | 186.20 | 172.95 | 168.00 | 173.63 |
| AB | 2,177 | 1,440 | 191.00 | 174.82 | 165.80 | 180.29 |
| B | 6,094 | 5,196 | 179.20 | 170.77 | 168.00 | 172.51 |
| PB | 2,327 | 2,067 | 190.00 | 171.52 | 160.20 | 172.30 |
| C | <u>1,661</u> | <u>1,641</u> | 172.00 | 152.27 | 150.00 | 154.40 |
| TOTAL | <u>29,152</u> | <u>21,219</u> | - | - | - | - |

HARD COFFEE:

H/11

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 479 | 479 | 110.40 | 110.20 | 110.00 | - |
| ROBUSTA SUPERIOR | 1,386 | 1,079 | 110.40 | 108.60 | 106.20 | 100.11 |
| ROBUSTA FAQ | 1,585 | 1,439 | 108.80 | 106.65 | 104.40 | 98.40 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | 240 | 240 | 145.00 | 142.50 | 140.00 | - |
| ARABICA FAQ | <u>3,238</u> | <u>720</u> | 127.00 | 127.00 | 127.00 | - |
| TOTAL | <u>6,928</u> | <u>3,957</u> | - | - | - | - |

NOTES: 1. Amount offered 34,192 bags. Amount sold 25,875 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 0.24/50 Kgs for Mild Arabica and Robusta up by USD 8.76/50 Kgs compared to the last auction held on 27th September 2012.

3. Average prices were below the terminal market by USD 15.78/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 12.92/50 Kgs.

4. NY C December delivery were up by \$ 8.85 cents/Lb equivalent to \$ 9.76/50 kgs FOB and London (LIFFE) market November delivery were up by \$ 56 per MT equivalent to \$ 2.80/50 kgs FOB compared with the auction held on 27th September, 2012.

5. Next auction will be held on 11th October, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/13 & TCB/H/13 HELD ON 11.10.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/12

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 8,800 | 8,590 | 206.00 | 161.71 | 156.00 | 178.50 |
| A | 5,434 | 5,302 | 173.20 | 160.98 | 154.20 | 172.95 |
| AB | 1,573 | 1,325 | 180.60 | 165.57 | 157.00 | 174.82 |
| B | 4,571 | 4,116 | 172.20 | 158.88 | 153.00 | 170.77 |
| PB | 1,736 | 1,510 | 170.00 | 160.34 | 156.00 | 171.52 |
| C | <u>1,115</u> | <u>988</u> | 151.00 | 142.01 | 133.00 | 152.27 |
| TOTAL | <u>23,229</u> | <u>21,831</u> | - | - | - | - |

HARD COFFEE:

H/12

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA SUPERIOR | 1,079 | 1,079 | 110.80 | 110.27 | 110.00 | 108.60 |
| ROBUSTA FAQ | 1,079 | 1,079 | 112.00 | 109.67 | 107.00 | 106.65 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | <u>2,159</u> | - | - | - | - | 127.00 |
| TOTAL | <u>4,317</u> | <u>2,158</u> | - | - | - | - |

NOTES: 1. Amount offered 25,319 bags. Amount sold 22,009 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 12.77/50 Kgs for Mild Arabica while Robusta up by USD 2.05/50 Kgs compared to the last auction held on 4th October 2012.

3. Average prices were below the terminal market by USD 11.85/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 21.67/50 Kgs.

4. NY C December delivery were down by \$ 15.15 cents/Lb equivalent to \$ 16.70/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 134 per MT equivalent to \$ 6.70/50 kgs FOB compared with the auction held on 4th October, 2012.

5. Next auction will be held on 18th October, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/14 & TCB/H/14 HELD ON 18.10.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/13

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 7,594 | 7,566 | 183.00 | 161.25 | 156.00 | 161.71 |
| A | 5,577 | 5,577 | 177.00 | 161.33 | 156.20 | 160.98 |
| AB | 678 | 532 | 162.00 | 160.60 | 159.80 | 165.57 |
| B | 4,565 | 4,565 | 174.00 | 157.35 | 153.00 | 158.88 |
| PB | 2,064 | 2,064 | 190.00 | 158.44 | 151.80 | 160.34 |
| C | <u>1,386</u> | <u>1,386</u> | 155.00 | 146.63 | 135.00 | 142.01 |
| TOTAL | <u>21,864</u> | <u>21,690</u> | - | - | - | - |

HARD COFFEE:

H/13

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA SUPERIOR | - | - | - | - | - | 110.27 |
| ROBUSTA FAQ | - | - | - | - | - | 109.67 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | 1,439 | 1,439 | 121.40 | 121.70 | 120.40 | - |
| TOTAL | <u>1,439</u> | <u>1,439</u> | - | - | - | - |

NOTES: 1. Amount offered 21,591 bags. Amount sold 21,068 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 1.11/50 Kgs for Mild Arabica compared to the last auction held on 11th October 2012.

3. Average prices were below the terminal market by USD 7.01/50 Kgs for Mild Arabica.

4. NY C December delivery were down by \$ 5.40 cents/Lb equivalent to \$ 5.95/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 28 per MT equivalent to \$ 1.40/50 kgs FOB compared with the auction held on 11th October, 2012.

5. Next auction will be held on 25th October, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/15 & TCB/H/15 HELD ON 25.10.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/14

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 6,609 | 5,012 | 172.00 | 161.58 | 155.00 | 161.25 |
| A | 6,251 | 5,489 | 169.00 | 158.81 | 152.00 | 161.33 |
| AB | 2,043 | 1,534 | 172.40 | 168.57 | 158.00 | 160.60 |
| B | 6,001 | 5,346 | 161.40 | 151.70 | 151.00 | 157.35 |
| PB | 1,879 | 1,464 | 180.00 | 158.04 | 150.00 | 158.44 |
| C | <u>1,089</u> | <u>1,008</u> | 153.00 | 142.27 | 130.60 | 146.63 |
| TOTAL | <u>23,872</u> | <u>19,853</u> | - | - | - | - |

HARD COFFEE:

H/14

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,799 | 1,799 | 110.00 | 110.00 | 110.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | 120 | 120 | 140.00 | 140.00 | 140.00 | - |
| ARABICA FAQ | 2,519 | 2,519 | 115.00 | 115.00 | 115.00 | 121.70 |
| TOTAL | <u>4,438</u> | <u>4,438</u> | - | - | - | - |

NOTES: 1. Amount offered 27,115 bags. Amount sold 22,664 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 1.05/50 Kgs for Mild Arabica compared to the last auction held on 18th October 2012.

3. Average prices were below the terminal market by USD 6.96/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 23.25/50 Kgs.

4. NY C December delivery were down by \$ 1.00 cents/Lb equivalent to \$ 1.1023/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 3 per MT equivalent to \$ 0.15/50 kgs FOB compared with the auction held on 18th October, 2012.

5. Next auction will be held on 1st November, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/16 & TCB/H/16 HELD ON 01.11.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/15

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 7,415 | 6,696 | 199.00 | 154.41 | 150.00 | 161.58 |
| A | 4,541 | 4,005 | 159.00 | 153.52 | 152.00 | 158.81 |
| AB | 3,235 | 696 | 160.00 | 154.28 | 150.00 | 168.57 |
| B | 3,241 | 2,848 | 163.00 | 152.77 | 150.00 | 151.70 |
| PB | 2,234 | 1,985 | 172.00 | 151.77 | 148.00 | 158.04 |
| C | <u>1,683</u> | <u>1,472</u> | 151.00 | 141.06 | 130.00 | 142.27 |
| TOTAL | <u>22,349</u> | <u>17,702</u> | - | - | - | - |

HARD COFFEE:

H/15

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,079 | 1,029 | 110.00 | 110.00 | 110.00 | 110.00 |
| ROBUSTA OVER 18 | 360 | 360 | 107.00 | 107.00 | 107.00 | - |
| ROBUSTA SUPERIOR | 1,079 | 1,079 | 106.20 | 106.07 | 105.80 | - |
| ROBUSTA FAQ | 1,079 | 1,079 | 104.40 | 102.60 | 100.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | 2,519 | - | - | - | - | 115.00 |
| TOTAL | <u>6,116</u> | <u>3,547</u> | - | - | - | - |

NOTES: 1. Amount offered 25,673 bags. Amount sold 19,449 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 5.65/50 Kgs for Mild Arabica and Robusta were down by USD 3.70/50 Kgs compared to the last auction held on 25th October 2012.
3. Average prices were below the terminal market by USD 8.04/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 23.55/50 Kgs.
4. NY C December delivery were down by \$ 4.15 cents/Lb equivalent to \$ 4.57/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 80 per MT equivalent to \$ 4.00/50 kgs FOB compared with the auction held on 25th October, 2012.
5. Next auction will be held on 8th November, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/17 & TCB/H/17 HELD ON 08.11.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/16

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 9,028 | 6,292 | 201.00 | 155.05 | 150.00 | 154.41 |
| A | 4,505 | 4,326 | 162.20 | 152.01 | 149.00 | 153.52 |
| AB | 4,923 | 1,101 | 161.20 | 157.98 | 145.00 | 154.28 |
| B | 3,481 | 3,269 | 160.00 | 149.22 | 147.00 | 152.77 |
| PB | 2,276 | 1,455 | 174.00 | 151.29 | 146.00 | 151.77 |
| C | <u>1,552</u> | <u>906</u> | 145.00 | 138.63 | 128.00 | 141.06 |
| TOTAL | <u>25,765</u> | <u>17,349</u> | - | - | - | - |

HARD COFFEE:

H/16

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,079 | - | - | - | - | 110.00 |
| ROBUSTA OVER 18 | 360 | 360 | 111.80 | 111.80 | 111.80 | 107.00 |
| ROBUSTA SUPERIOR | 1,439 | 1,439 | 112.40 | 111.10 | 109.60 | 106.07 |
| ROBUSTA FAQ | 2,519 | 2,519 | 110.40 | 110.03 | 109.80 | 102.60 |
| TOTAL | <u>5,397</u> | <u>4,318</u> | - | - | - | - |

NOTES: 1. Amount offered 28,497 bags. Amount sold 20,546 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 0.05/50 Kgs for Mild Arabica while Robusta were up by USD 4.23/50 Kgs compared to the last auction held on 1st November 2012.

3. Average prices were below the terminal market by USD 2.02/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 29.58/50 Kgs.

4. NY C December delivery were down by \$ 5.50 cents/Lb equivalent to \$ 6.06/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 64 per MT equivalent to \$ 3.20/50 kgs FOB compared with the auction held on 1st November, 2012.

5. Next auction will be held on 15th November, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/18 & TCB/H/18 HELD ON 15.11.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/17

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 8,748 | 5,588 | 202.40 | 147.98 | 142.40 | 155.05 |
| A | 6,468 | 4,428 | 166.00 | 147.03 | 142.00 | 152.01 |
| AB | 1,413 | 983 | 165.00 | 157.13 | 150.00 | 157.98 |
| B | 5,049 | 3,198 | 159.00 | 144.64 | 140.00 | 149.22 |
| PB | 2,278 | 1,676 | 166.00 | 143.96 | 140.00 | 151.29 |
| C | <u>1,734</u> | <u>967</u> | 142.00 | 133.10 | 125.00 | 138.63 |
| TOTAL | <u>25,690</u> | <u>16,840</u> | - | - | - | - |

HARD COFFEE:

H/17

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,319 | 1,319 | 105.80 | 105.11 | 105.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | 240 | 240 | 132.80 | 132.50 | 132.20 | - |
| TOTAL | <u>1,559</u> | <u>1,559</u> | - | - | - | - |

NOTES: 1. Amount offered 25,897 bags. Amount sold 17,807 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 6.52/50 Kgs for Mild Arabica and Robusta were down by USD 5.42/50 Kgs compared to the last auction held on 8th November 2012.

3. Average prices were below the terminal market by USD 3.14/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 25.01/50 Kgs.

4. NY C December delivery were down by \$ 4.90 cents/Lb equivalent to \$ 5.40/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 17 per MT equivalent to \$ 0.85/50 kgs FOB compared with the auction held on 8th November, 2012.

5. Next auction will be held on 22nd November, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/19 & TCB/H/19 HELD ON 22.11.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/18

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 10,494 | 6,134 | 176.00 | 149.52 | 144.20 | 147.98 |
| A | 6,755 | 5,299 | 157.00 | 147.48 | 142.00 | 147.03 |
| AB | 4,179 | 3,198 | 162.00 | 144.55 | 135.00 | 157.13 |
| B | 4,459 | 3,871 | 155.00 | 144.77 | 140.00 | 144.64 |
| PB | 2,597 | 2,038 | 159.00 | 145.66 | 138.40 | 143.96 |
| C | <u>2,323</u> | <u>1,827</u> | 143.60 | 135.05 | 122.00 | 133.10 |
| TOTAL | <u>30,807</u> | <u>22,367</u> | - | - | - | - |

HARD COFFEE:

H/18

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | - | - | - | - | - | 105.11 |
| ROBUSTA OVER 18 | 22 | 22 | 91.20 | 91.20 | 91.20 | - |
| ROBUSTA SUPERIOR | 138 | 138 | 89.20 | 89.20 | 89.20 | - |
| ROBUSTA FAQ | 61 | 61 | 85.20 | 85.20 | 85.20 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | 3,238 | 3,238 | 115.00 | 112.33 | 112.00 | 132.50 |
| TOTAL | <u>3,459</u> | <u>3,459</u> | - | - | - | - |

NOTES: 1. Amount offered 30,957 bags. Amount sold 23,340 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 0.09/50 Kgs for Mild Arabica and Robusta were up by USD 16.81/50 Kgs compared to the last auction held on 15th November 2012.

3. Average prices were below the terminal market by USD 0.71/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 9.80/50 Kgs.

4. NY C December delivery were down by \$ 2.40 cents/Lb equivalent to \$ 2.65/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 32 per MT equivalent to \$ 1.60/50 kgs FOB compared with the auction held on 15th November, 2012.

5. Next auction will be held on 29th December, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/20 & TCB/H/20 HELD ON 29.11.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/19

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 10,999 | 5,665 | 170.20 | 149.21 | 147.00 | 149.52 |
| A | 7,167 | 5,930 | 151.20 | 148.04 | 147.00 | 147.48 |
| AB | 765 | 700 | 154.00 | 149.96 | 146.00 | 144.55 |
| B | 5,292 | 4,090 | 158.00 | 147.22 | 145.00 | 144.77 |
| PB | 2,566 | 2,017 | 160.20 | 144.56 | 142.00 | 145.66 |
| C | <u>1,429</u> | <u>1,122</u> | 142.00 | 137.37 | 122.00 | 135.05 |
| TOTAL | <u>28,218</u> | <u>19,524</u> | - | - | - | - |

HARD COFFEE:

H/19

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 359 | 359 | 101.00 | 101.00 | 101.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | <u>120</u> | <u>120</u> | 121.20 | 121.20 | 121.20 | - |
| TOTAL | <u>479</u> | <u>479</u> | - | - | - | - |

NOTES: 1. Amount offered 26,471 bags. Amount sold 19,051 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 1.25/50 Kgs for Mild Arabica and Robusta were up by USD 12.70/50 Kgs compared to the last auction held on 22nd November 2012.

3. Average prices were below the terminal market by USD 9.39/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 19.25/50 Kgs.

4. NY C December delivery were down by \$ 2.40 cents/Lb equivalent to \$ 2.65/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 65 per MT equivalent to \$ 3.25/50 kgs FOB compared with the auction held on 22nd November, 2012.

5. Next auction will be held on 6th December, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/21 & TCB/H/21 HELD ON 06.12.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/20

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 7,505 | 2,537 | 159.00 | 140.56 | 134.00 | 149.21 |
| A | 2,246 | 451 | 143.00 | 141.95 | 134.00 | 148.04 |
| AB | 6,522 | 3,265 | 148.00 | 134.71 | 132.00 | 149.96 |
| B | 1,261 | 359 | 141.00 | 139.41 | 128.00 | 147.22 |
| PB | 1,955 | 1,268 | 152.00 | 128.54 | 125.00 | 144.56 |
| C | <u>1,375</u> | <u>1,218</u> | 135.00 | 105.82 | 90.00 | 137.37 |
| TOTAL | <u>20,864</u> | <u>9,098</u> | - | - | - | - |

HARD COFFEE:

H/20

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 480 | 480 | 101.60 | 101.35 | 100.60 | 101.00 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | <u>120</u> | <u>120</u> | 115.00 | 115.00 | 115.00 | 121.20 |
| TOTAL | <u>600</u> | <u>600</u> | - | - | - | - |

NOTES: 1. Amount offered 20,063 bags. Amount sold 9,121 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 15.12/50 Kgs for Mild Arabica while Robusta were up by USD 0.35/50 Kgs compared to the last auction held on 29th November 2012.

3. Average prices were below the terminal market by USD 19.35/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 22.50/50 Kgs.

4. NY C December delivery were down by \$ 6.50 cents/Lb equivalent to \$ 7.16/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 58 per MT equivalent to \$ 2.90/50 kgs FOB compared with the auction held on 29th November, 2012.

5. Next auction will be held on 13th December, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/22 & TCB/H/22 HELD ON 13.12.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/21

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 8,354 | 6,665 | 170.00 | 144.29 | 139.00 | 140.56 |
| A | 5,511 | 4,755 | 152.00 | 142.86 | 138.00 | 141.95 |
| AB | 2,375 | 1,416 | 157.00 | 142.06 | 140.00 | 134.71 |
| B | 4,365 | 3,111 | 147.00 | 139.64 | 135.00 | 139.41 |
| PB | 2,062 | 1,635 | 154.00 | 140.87 | 135.00 | 128.54 |
| C | <u>1,509</u> | <u>889</u> | 134.00 | 128.49 | 120.00 | 105.82 |
| TOTAL | <u>24,176</u> | <u>18,471</u> | - | - | - | - |

HARD COFFEE:

H/21

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | - | - | - | - | - | 101.35 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | | | | | | 115.00 |
| ARABICA FAQ | <u>163</u> | - | - | - | - | - |
| TOTAL | <u>163</u> | - | - | - | - | - |

NOTES: 1. Amount offered 22,346 bags. Amount sold 16,595 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 9.76/50 Kgs for Mild Arabica compared to the last auction held on 6th December 2012.

3. Average prices were below the terminal market by USD 7.55/50 Kgs for Mild Arabica.

4. NY C March delivery were down by \$ 3.00 cents/Lb equivalent to \$ 3.31/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 16 per MT equivalent to \$ 0.80/50 kgs FOB compared with the auction held on 6th December, 2012.

5. Next auction will be held on 20th December, 2012.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/23 & TCB/H/23 HELD ON 20.12.2012

Price per US\$/50 Kgs

MILD COFFEE:

M/22

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 9,419 | 9,348 | 173.00 | 138.25 | 130.00 | 144.29 |
| A | 4,968 | 4,968 | 139.40 | 137.51 | 132.00 | 142.86 |
| AB | 1,991 | 1,833 | 158.00 | 140.63 | 134.00 | 142.06 |
| B | 2,836 | 2,831 | 138.80 | 135.56 | 132.00 | 139.64 |
| PB | 1,893 | 1,653 | 161.00 | 136.86 | 130.00 | 140.87 |
| C | <u>1,150</u> | <u>1,097</u> | 132.00 | 125.86 | 120.00 | 128.49 |
| TOTAL | <u>22,257</u> | <u>21,730</u> | - | - | - | - |

HARD COFFEE:

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,055 | 1,055 | 102.00 | 101.23 | 100.00 | - |
| ROBUSTA SCREEN 18 | 287 | 287 | 93.20 | 90.12 | 82.20 | - |
| ROBUSTA SUPERIOR | 1,799 | 1,799 | 92.20 | 92.04 | 92.00 | - |
| ROBUSTA FAQ | 1,487 | 1,487 | 90.80 | 89.90 | 81.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | <u>68</u> | <u>68</u> | 95.00 | 95.00 | 95.00 | - |
| TOTAL | <u>4,696</u> | <u>4,696</u> | - | - | - | - |

NOTES: 1. Amount offered 24,463 bags. Amount sold 23,926 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 4.75/50 Kgs for Mild Arabica compared to the last auction held on 13th December 2012.

3. Average prices were below the terminal market by USD 10.53/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 15.28/50 Kgs.

4. NY C March delivery were down by \$ 1.6 cents/Lb equivalent to \$ 1.76/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 20 per MT equivalent to \$ 1.00/50 kgs FOB compared with the auction held on 13th December, 2012.

5. Next auction will be held on 10th January, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/24 & TCB/H/24 HELD ON 10.01.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/23

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 8,840 | 7,198 | 187.80 | 144.22 | 137.00 | 138.25 |
| A | 3,174 | 2,623 | 152.00 | 142.75 | 132.00 | 137.51 |
| AB | 4,201 | 3,214 | 172.80 | 150.28 | 139.20 | 140.63 |
| B | 2,700 | 2,163 | 151.00 | 141.50 | 133.60 | 135.56 |
| PB | 1,859 | 1,559 | 171.40 | 144.17 | 131.80 | 136.86 |
| C | <u>1,597</u> | <u>1,486</u> | 139.00 | 129.33 | 120.00 | 125.86 |
| TOTAL | <u>22,371</u> | <u>18,243</u> | - | - | - | - |

HARD COFFEE:

H/23

| <u>UNWASHED ARABICA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------|-------------|----------------|------------|-------------------------|
| ARABICA FAQ | <u>195</u> | - | - | - | - | 95.00 |
| TOTAL | <u>195</u> | - | - | - | - | - |

NOTES: 1. Amount offered 21,036 bags. Amount sold 17,131 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 6.42/50 Kgs for Mild Arabica compared to the last auction held on 20th December 2012.

3. Average prices were below the terminal market by USD 7.70/50 Kgs for Mild Arabica.

4. NY C March delivery were up by \$ 3.25 cents/Lb equivalent to \$ 3.58/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 46 per MT equivalent to \$ 2.30/50 kgs FOB compared with the auction held on 20th December, 2012.

5. Next auction will be held on 17th January, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/25 & TCB/H/25 HELD ON 17.01.2013

Price per US\$/50 Kgs

MILD COFFEE:

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/24</u> <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|--|
| AA | 10,549 | 9,653 | 159.00 | 140.05 | 126.00 | 144.22 |
| A | 3,973 | 3,526 | 155.00 | 145.79 | 135.00 | 142.75 |
| AB | 5,023 | 4,922 | 157.00 | 138.29 | 127.00 | 150.28 |
| B | 2,507 | 2,324 | 147.20 | 144.43 | 130.00 | 141.50 |
| PB | 1,822 | 1,733 | 159.40 | 147.72 | 127.00 | 144.17 |
| C | <u>1,082</u> | <u>1,053</u> | 141.00 | 128.18 | 110.00 | 129.33 |
| TOTAL | <u>24,956</u> | <u>23,211</u> | - | - | - | - |

HARD COFFEE:

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 2,758 | 2,758 | 97.60 | 95.92 | 95.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | <u>359</u> | <u>359</u> | 121.40 | 120.67 | 120.00 | - |
| TOTAL | <u>3,117</u> | <u>3,117</u> | - | - | - | - |

NOTES: 1. Amount offered 24,798 bags. Amount sold 23,215 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 2.73/50 Kgs for Mild Arabica compared to the last auction held on 10th January 2013.

3. Average prices were below the terminal market by USD 14.01/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 13.27/50 Kgs.

4. NY C March delivery were up by \$ 3.25 cents/Lb equivalent to \$ 3.58/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 38 per MT equivalent to \$ 1.90/50 kgs FOB compared with the auction held on 10th January, 2013.

5. Next auction will be held on 24th January, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/26 & TCB/H/26 HELD ON 24.01.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/25

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA | 5,275 | 4,194 | 171.80 | 142.55 | 130.00 | 140.05 |
| A | 3,009 | 2,438 | 146.00 | 139.48 | 130.00 | 145.79 |
| AB | 3,113 | 2,676 | 151.00 | 143.71 | 140.00 | 138.29 |
| B | 3,221 | 2,117 | 145.00 | 137.53 | 130.00 | 144.43 |
| PB | 1,537 | 1,185 | 157.00 | 142.77 | 130.00 | 147.72 |
| C | <u>1,882</u> | <u>1,322</u> | 138.00 | 120.11 | 100.00 | 128.18 |
| TOTAL | <u>18,037</u> | <u>13,932</u> | - | - | - | - |

HARD COFFEE:

H/25

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 1,272 | 1,272 | 141.80 | 112.92 | 95.00 | 95.92 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA ORGANIC | <u>618</u> | <u>618</u> | 121.20 | 120.27 | 120.00 | 120.67 |
| TOTAL | <u>1,890</u> | <u>1,890</u> | - | - | - | - |

NOTES: 1. Amount offered 18,924 bags. Amount sold 14,237 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 1.13/50 Kgs for Mild Arabica while Robusta were up by USD 17.00/50 Kgs compared to the last auction held on 17th January 2013.

3. Average prices were below the terminal market by USD 12.05/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 31.02/50 Kgs.

4. NY C March delivery were down by \$ 2.80 cents/Lb equivalent to \$ 3.09/50 kgs FOB and London (LIFFE) market March delivery were down by \$ 15 per MT equivalent to \$ 0.75/50 kgs FOB compared with the auction held on 17th January, 2013.

5. Next auction will be held on 31st January, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/27 & TCB/H/27 HELD ON 31.01.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/26

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 4,394 | 2,696 | 168.00 | 140.25 | 130.00 | 142.55 |
| A | 3,153 | 1,575 | 137.60 | 136.20 | 130.00 | 139.48 |
| AB | 3,940 | 2,511 | 152.00 | 140.24 | 130.00 | 143.71 |
| B | 3,158 | 1,298 | 137.60 | 133.22 | 125.00 | 137.53 |
| PB | 1,621 | 761 | 180.00 | 140.83 | 125.00 | 142.77 |
| C | <u>1,476</u> | <u>768</u> | 129.00 | 121.52 | 101.00 | 120.11 |
| TOTAL | <u>17,742</u> | <u>9,609</u> | - | - | - | - |

NOTES: 1. Amount offered 18,688 bags. Amount sold 9,118 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 1.47/50 Kgs for Mild Arabica compared to the last auction held on 24th January 2013.

3. Average prices were below the terminal market by USD 14.84/50 Kgs for Mild Arabica.

4. NY C March delivery were up by \$ 1.20 cents/Lb equivalent to \$ 1.32/50 kgs FOB and London (LIFFE) market March delivery were down by \$ 2 per MT equivalent to \$ 0.10/50 kgs FOB compared with the auction held on 24th January, 2013.

5. Next auction will be held on 7th February, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/28 HELD ON 07.02.2013

Price per US\$/50 Kgs

MILD COFFEE:

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/27</u> <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|---|
| AA | 3,964 | 1,223 | 155.00 | 136.54 | 122.00 | 140.25 |
| A | 3,220 | 1,337 | 135.00 | 130.64 | 121.00 | 136.20 |
| AB | 1,357 | 666 | 145.00 | 134.49 | 128.00 | 140.24 |
| B | 2,989 | 1,079 | 131.00 | 127.70 | 120.00 | 133.22 |
| PB | 1,620 | 689 | 154.00 | 131.90 | 121.20 | 140.83 |
| C | <u>1,419</u> | <u>805</u> | 120.00 | 112.74 | 100.00 | 121.52 |
| TOTAL | <u>14,569</u> | <u>5,799</u> | - | - | - | - |

NOTES: 1. Amount offered 15,699 bags. Amount sold 5,840 bags (60Kg bags).

2. Overall average price at Moshi exchange were down by USD 8.28/50 Kgs for Mild Arabica compared to the last auction held on 31st February 2013.

3. Average prices were below the terminal market by USD 17.06/50 Kgs for Mild Arabica.

4. NY C March delivery were down by \$ 5.50 cents/Lb equivalent to \$ 6.06/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 130 per MT equivalent to \$ 6.50/50 kgs FOB compared with the auction held on 31st January, 2013.

5. Next auction will be held on 21st February, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/29 HELD ON 21.02.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/28

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 3,769 | 2,654 | 156.00 | 134.25 | 125.00 | 136.54 |
| A | 1,552 | 662 | 135.00 | 127.33 | 120.00 | 130.64 |
| AB | 4,799 | 4,356 | 138.20 | 134.36 | 125.00 | 134.49 |
| B | 2,109 | 414 | 134.00 | 123.83 | 121.00 | 127.70 |
| PB | 1,183 | 757 | 154.00 | 135.41 | 123.00 | 131.90 |
| C | <u>1,450</u> | <u>842</u> | 128.00 | 122.43 | 104.00 | 112.74 |
| TOTAL | <u>14,862</u> | <u>9,685</u> | - | - | - | - |

NOTES: 1. Amount offered 18,359 bags. Amount sold 6,768 bags (60Kg bags).

2. Overall average price at Moshi exchange were up by USD 2.68/50 Kgs for Mild Arabica compared to the last auction held on 7th February 2013.

3. Average prices were below the terminal market by USD 10.80/50 Kgs for Mild Arabica.

4. NY C March delivery were down by \$ 3.25 cents/Lb equivalent to \$ 3.58/50 kgs FOB and London (LIFFE) market March delivery were down by \$ 45 per MT equivalent to \$ 2.25/50 kgs FOB compared with the auction held on 7th February, 2013.

5. Next auction will be held on 28th February, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/30 & TCB/H/29 HELD ON 28.02.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/29

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 1,728 | 1,298 | 183.00 | 136.98 | 120.00 | 134.25 |
| A | 845 | 398 | 138.00 | 131.79 | 118.00 | 127.33 |
| AB | 3,473 | 3,247 | 142.00 | 138.26 | 135.00 | 134.36 |
| B | 1,385 | 486 | 135.00 | 134.08 | 130.00 | 123.83 |
| PB | 590 | 420 | 155.00 | 143.21 | 122.00 | 135.41 |
| C | <u>539</u> | <u>325</u> | 133.20 | 125.76 | 104.40 | 122.43 |
| TOTAL | <u>8,560</u> | <u>6,174</u> | - | - | - | - |

HARD COFFEE:

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|-------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | 394 | 394 | 115.00 | 99.02 | 97.00 | - |
| ROBUSTA SCREEN 18 | 97 | 97 | 86.00 | 86.00 | 86.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | <u>1,954</u> | - | - | - | - | - |
| TOTAL | <u>2,445</u> | <u>491</u> | - | - | - | - |

NOTES: 1. Amount offered 11,005 bags. Amount sold 6,665 bags.

2. Overall average price at Moshi exchange were up by USD 4.12/50 Kgs for Mild Arabica compared to the last auction held on 21st February 2013.

3. Average prices were below the terminal market by USD 8.72/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 2.81/50 Kgs.

4. NY C March delivery were up by \$ 1.80 cents/Lb equivalent to \$ 1.98/50 kgs FOB and London (LIFFE) market March delivery were up by \$ 35 per MT equivalent to \$ 1.75/50 kgs FOB compared with the auction held on 21st February, 2013.

5. Next auction will be held on 7th March, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/31 & TCB/H/30 HELD ON 07.03.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/30

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 3,036 | 2,364 | 154.00 | 140.74 | 130.00 | 136.98 |
| A | 1,188 | 907 | 138.20 | 135.21 | 129.80 | 131.79 |
| AB | 2,288 | 1,782 | 145.00 | 137.68 | 131.00 | 138.26 |
| B | 1,560 | 1,195 | 136.00 | 133.17 | 129.00 | 134.08 |
| PB | 583 | 466 | 146.80 | 136.02 | 126.20 | 143.21 |
| C | <u>752</u> | <u>622</u> | 126.00 | 122.19 | 116.00 | 125.76 |
| TOTAL | <u>9,407</u> | <u>7,336</u> | - | - | - | - |

HARD COFFEE:

| <u>UNWASHED ARABICA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ARABICA FAQ | <u>1,954</u> | <u>1,954</u> | 80.00 | 80.00 | 80.00 | - |
| TOTAL | <u>1,954</u> | <u>1,954</u> | - | - | - | - |

NOTES: 1. Amount offered 11,361 bags. Amount sold 9,290 bags.

2. Overall average price at Moshi exchange were down by USD 0.54/50 Kgs for Mild Arabica compared to the last auction held on 28th February 2013.

3. Average prices were below the terminal market by USD 7.33/50 Kgs for Mild Arabica.

4. NY C May delivery were down by \$ 2.30 cents/Lb equivalent to \$ 2.53/50 kgs FOB and London (LIFFE) market May delivery were down by \$ 8 per MT equivalent to \$ 0.40/50 kgs FOB compared with the auction held on 28th February, 2013.

5. Next auction will be held on 21st March, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/32 & TCB/H/31 HELD ON 21.03.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/31

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 1,956 | 1,335 | 152.00 | 140.70 | 129.80 | 140.74 |
| A | 2,001 | 1,082 | 139.00 | 136.02 | 125.00 | 135.21 |
| AB | 5,007 | 4,106 | 145.00 | 136.25 | 126.00 | 137.68 |
| B | 1,348 | 700 | 139.00 | 128.87 | 122.00 | 133.17 |
| PB | 684 | 430 | 138.00 | 131.06 | 120.00 | 136.02 |
| C | <u>1,252</u> | <u>1,021</u> | 125.00 | 114.73 | 100.00 | 122.19 |
| TOTAL | <u>12,248</u> | <u>8,674</u> | - | - | - | - |

HARD COFFEE:

H/30

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA SUPERIOR | 1,771 | 1,771 | 102.60 | 101.18 | 98.80 | - |
| ROBUSTA FAQ | 1,799 | 1,799 | 98.80 | 98.32 | 98.00 | - |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | <u>364</u> | - | - | - | - | 80.00 |
| TOTAL | <u>3,934</u> | <u>3,570</u> | - | - | - | - |

NOTES: 1. Amount offered 16,182 bags. Amount sold 12,244 bags.

2. Overall average price at Moshi exchange were down by USD 2.54/50 Kgs for Mild Arabica compared to the last auction held on 7th March 2013.

3. Average prices were below the terminal market by USD 0.78/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 6.79/50 Kgs.

4. NY C May delivery were down by \$ 8.15 cents/Lb equivalent to \$ 8.98/50 kgs FOB and London (LIFFE) market May delivery were up by \$ 65 per MT equivalent to \$ 3.25/50 kgs FOB compared with the auction held on 7th March, 2013.

5. Next auction will be held on 4th April, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/33 & TCB/H/32 HELD ON 04.04.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/32

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 3,997 | 2,777 | 140.60 | 130.35 | 110.00 | 140.70 |
| A | 1,246 | 593 | 126.00 | 124.49 | 110.00 | 136.02 |
| AB | 3,285 | 2,710 | 139.00 | 135.11 | 126.00 | 136.25 |
| B | 1,360 | 489 | 121.20 | 119.19 | 109.20 | 128.87 |
| PB | 957 | 685 | 137.20 | 127.81 | 110.60 | 131.06 |
| C | <u>931</u> | <u>706</u> | 122.00 | 110.00 | 100.00 | 114.73 |
| TOTAL | <u>11,776</u> | <u>7,960</u> | - | - | - | - |

HARD COFFEE:

H/32

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA SUPERIOR | 2,553 | 737 | 103.00 | 98.90 | 95.00 | 101.18 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | <u>386</u> | <u>386</u> | 92.00 | 92.00 | 92.00 | - |
| TOTAL | <u>2,939</u> | <u>1,123</u> | - | - | - | - |

NOTES: 1. Amount offered 14,715 bags. Amount sold 9,083 bags.

2. Overall average price at Moshi exchange were down by USD 4.13/50 Kgs for Mild Arabica and Robusta were down by USD 0.84/50 Kgs compared to the last auction held on 21st March 2013.

3. Average prices were below the terminal market by USD 12.18/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 11.55/50 Kgs.

4. NY C May delivery were up by \$ 6.55 cents/Lb equivalent to \$ 7.22/50 kgs FOB and London (LIFFE) market May delivery were down by \$ 108 per MT equivalent to \$ 5.40/50 kgs FOB compared with the auction held on 21st March, 2013.

5. Next auction will be held on 25th April, 2013.

TANZANIA COFFEE BOARD
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/34 & TCB/H/33 HELD ON 02.05.2013

Price per US\$/50 Kgs

MILD COFFEE:

M/33

| <u>GRADE</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA | 2,308 | 1,947 | 151.00 | 119.81 | 112.00 | 130.35 |
| A | 1,478 | 821 | 126.00 | 114.91 | 110.00 | 124.49 |
| AB | 3,830 | 3,349 | 146.20 | 130.25 | 102.00 | 135.11 |
| B | 1,831 | 999 | 124.20 | 108.93 | 100.00 | 119.19 |
| PB | 960 | 742 | 141.00 | 121.58 | 104.20 | 127.81 |
| C | <u>884</u> | <u>666</u> | 115.80 | 101.54 | 95.00 | 110.00 |
| TOTAL | <u>11,291</u> | <u>8,524</u> | - | - | - | - |

HARD COFFEE:

H/32

| <u>ROBUSTA</u> | <u>OFFERED</u> | <u>SOLD</u> | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA SUPERIOR | 1,998 | 1,843 | 96.00 | 95.88 | 95.00 | - |
| ROBUSTA FAQ | 196 | 170 | 93.00 | 93.00 | 93.00 | 98.90 |
| <u>UNWASHED ARABICA</u> | | | | | | |
| ARABICA FAQ | <u>495</u> | <u>12</u> | 70.00 | 70.00 | 70.00 | 92.00 |
| TOTAL | <u>2,689</u> | <u>2,025</u> | - | - | - | - |

NOTES: 1. Amount offered 13,980 bags. Amount sold 10,549 bags.

2. Overall average price at Moshi exchange were down by USD 8.14/50 Kgs for Mild Arabica and Robusta were down by USD 3.27/50 Kgs compared to the last auction held on 4th April 2013.

3. Average prices were below the terminal market by USD 13.98/50 Kgs for Mild Arabica while Robusta were above the terminal market by USD 10.13/50 Kgs.

4. NY C July delivery were down by \$ 8.30 cents/Lb equivalent to \$ 9.15/50 kgs FOB and London (LIFFE) market July delivery were down by \$ 73 per MT equivalent to \$ 3.65/50 kgs FOB compared with the auction held on 2nd April, 2013.

5. Next auction will be held on 6th June, 2013.