

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/1 & TCB/H/1 HELD ON 15.08.2013

**Price per US\$/50 Kgs**

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|
| AA           | 1,914               | 1,914               | 159.00      | 147.49         | 141.00     |
| A            | 1,371               | 1,371               | 159.80      | 144.64         | 140.80     |
| AB           | 581                 | 282                 | 147.00      | 138.33         | 134.00     |
| B            | 1,408               | 1,408               | 159.00      | 139.58         | 132.00     |
| PB           | 665                 | 665                 | 159.80      | 143.98         | 135.80     |
| C            | <u>322</u>          | <u>322</u>          | 125.00      | 115.72         | 105.40     |
| <b>TOTAL</b> | <b><u>6,261</u></b> | <b><u>5,962</u></b> | -           | -              | -          |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|
| ROBUSTA ORGANIC         | 1,599               | 1,599               | 101.60      | 100.15         | 98.20      |
| ROBUSTA SUPERIOR        | 1,199               | 1,199               | 95.20       | 94.85          | 94.60      |
| ROBUSTA OVER 18         | 300                 | 300                 | 99.00       | 99.00          | 99.00      |
| ROBUSTA FAQ             | 899                 | 899                 | 92.40       | 92.30          | 92.40      |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |
| ARABICA ORGANIC         | 699                 | 699                 | 107.2       | 106.28         | 105.2      |
| ARABICA FAQ             | <u>300</u>          | <u>300</u>          | 92.00       | 92.00          | 92.00      |
| <b>TOTAL</b>            | <b><u>4,996</u></b> | <b><u>4,996</u></b> | -           | -              | -          |

NOTES: 1. Amount offered 11,257 bags. Amount sold 10,958 bags.

2. Average prices were above the terminal market by USD 10.45/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 16.59/50 Kgs.

3. NY C Sept delivery were up by \$ 2.39 cents/Lb equivalent to \$ 2.63/50 kgs FOB and London (LIFFE) market Sept delivery were up by \$ 51 per MT equivalent to \$ 2.55/50 kgs FOB compared to last week terminal market.

4. Next auction will be held on 22nd August, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/2 & TCB/H/2 HELD ON 22.08.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | M/1<br><u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|--------------------------------|
| AA           | 2,001               | 1,785               | 145.00      | 138.46         | 129.00     | 147.49                         |
| A            | 1,871               | 1,871               | 140.00      | 134.77         | 127.00     | 144.64                         |
| AB           | 634                 | 634                 | 132.00      | 130.63         | 129.00     | 138.33                         |
| B            | 1,906               | 1,906               | 132.00      | 126.59         | 125.00     | 139.58                         |
| PB           | 797                 | 797                 | 140.00      | 129.93         | 128.00     | 143.98                         |
| C            | <u>421</u>          | <u>339</u>          | 124.40      | 112.93         | 100.00     | 115.72                         |
| <b>TOTAL</b> | <b><u>7,630</u></b> | <b><u>7,332</u></b> | -           | -              | -          |                                |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>    | <u>SOLD</u>       | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | H/1<br><u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------------|-------------|----------------|------------|--------------------------------|
| ROBUSTA ORGANIC         | 480               | 480               | 100.00      | 100.00         | 100.00     | 100.15                         |
| ROBUSTA SUPERIOR        | -                 | -                 | -           | -              | -          | 94.85                          |
| ROBUSTA OVER 18         | -                 | -                 | -           | -              | -          | 99.00                          |
| ROBUSTA FAQ             | -                 | -                 | -           | -              | -          | 92.30                          |
| <u>UNWASHED ARABICA</u> |                   |                   |             |                |            |                                |
| ARABICA ORGANIC         | 120               | 120               | 105.00      | 105.00         | 105.00     | 106.28                         |
| ARABICA FAQ             | -                 | -                 | -           | -              | -          | 92.00                          |
| <b>TOTAL</b>            | <b><u>600</u></b> | <b><u>600</u></b> | -           | -              | -          |                                |

NOTES: 1. Amount offered 8,230 bags. Amount sold 7,932 bags.

2. Overall average price at Moshi exchange were down by USD 3.74/50 Kgs for Mild Arabica and Robusta were down by USD 0.19/50 Kgs compared to the last auction held on 15th August 2013.
3. Average prices were above the terminal market by USD 14.45/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 22.50/50 Kgs.
4. NY C December delivery were down by \$ 5.85 cents/Lb equivalent to \$ 6.45/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 58 per MT equivalent to \$ 2.90/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 29th August, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/3 & TCB/H/3 HELD ON 29.08.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/2</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 4,790                | 4,725                | 150.00      | 130.78         | 124.00     | 138.46                                |
| A            | 3,344                | 3,192                | 144.00      | 129.83         | 124.00     | 134.77                                |
| AB           | 3,155                | 2,574                | 145.00      | 132.00         | 126.00     | 130.63                                |
| B            | 3,021                | 2,387                | 135.00      | 128.33         | 124.00     | 126.59                                |
| PB           | 1,437                | 1,437                | 157.00      | 130.18         | 124.00     | 129.93                                |
| C            | <u>1,475</u>         | <u>1,475</u>         | 121.00      | 108.07         | 100.00     | 112.93                                |
| <b>TOTAL</b> | <b><u>17,222</u></b> | <b><u>15,790</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/1 &amp; H/2</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|---|
| ROBUSTA ORGANIC         | 1,798               | 1,798               | 97.20       | 95.95          | 95.00      | 100.00  |
| ROBUSTA SUPERIOR        | 360                 | 360                 | 95.20       | 95.20          | 95.20      | 94.85   |
| ROBUSTA OVER 18         | 2,519               | 2,519               | 91.40       | 90.00          | 88.00      | 99.00   |
| ROBUSTA FAQ             | 3,238               | 3,238               | 90.20       | 88.58          | 86.20      | 92.30   |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |   |
| ARABICA ORGANIC         | 359                 | 120                 | 95.00       | 95.00          | 95.00      | 105.00  |
| ARABICA FAQ             |                     |                     |             |                |            | 92.00   |
| <b>TOTAL</b>            | <b><u>8,274</u></b> | <b><u>8,035</u></b> | -           | -              | -          |   |

NOTES: 1. Amount offered 25,496 bags. Amount sold 23,825 bags.

2. Overall average price at Moshi exchange were down by USD 3.41/50 Kgs for Mild Arabica and Robusta were down by USD 5.15/50 Kgs compared to the last auction held on 22nd August 2013.
3. Average prices were above the terminal market by USD 11.55/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 17.41/50 Kgs.
4. NY C December delivery were down by \$ 0.40 cents/Lb equivalent to \$ 0.44/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 78 per MT equivalent to \$ 3.90/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 5th September, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/4 & TCB/H/4 HELD ON 05.09.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/3</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 6,428                | 6,287                | 137.20      | 127.32         | 125.00     | 130.78                                |
| A            | 5,045                | 5,045                | 136.40      | 126.24         | 120.00     | 129.83                                |
| AB           | 2,272                | 1,940                | 130.60      | 127.47         | 126.00     | 132.00                                |
| B            | 4,967                | 4,967                | 135.00      | 124.68         | 120.20     | 128.33                                |
| PB           | 1,981                | 1,981                | 135.00      | 125.75         | 122.00     | 130.18                                |
| C            | <u>1,185</u>         | <u>1,139</u>         | 115.00      | 106.32         | 100.00     | 108.07                                |
| <b>TOTAL</b> | <b><u>21,878</u></b> | <b><u>21,359</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>       | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/3</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|----------------------|---------------------|-------------|----------------|------------|---------------------------------------|
| ROBUSTA ORGANIC         | 7,436                | 240                 | 95.00       | 95.00          | 95.00      | 95.95                                 |
| ROBUSTA OVER 18         | 360                  | 360                 | 92.00       | 92.00          | 92.00      | 95.20                                 |
| ROBUSTA SUPERIOR        | 720                  | 720                 | 90.00       | 90.00          | 90.00      | 90.00                                 |
| ROBUSTA FAQ             | 1,079                | 1,079               | 102.40      | 97.33          | 94.80      | 88.58                                 |
| <u>UNWASHED ARABICA</u> |                      |                     |             |                |            |                                       |
| ARABICA ORGANIC         | 359                  | 120                 | 95.00       | 95.00          | 95.00      | 95.00                                 |
| ARABICA FAQ             | <u>120</u>           | -                   |             |                |            |                                       |
| <b>TOTAL</b>            | <b><u>10,074</u></b> | <b><u>2,519</u></b> | -           | -              | -          |                                       |

NOTES: 1. Amount offered 31,952 bags. Amount sold 23,878 bags.

2. Overall average price at Moshi exchange were down by USD 3.04/50 Kgs for Mild Arabica while Robusta were up by USD 3.09/50 Kgs compared to the last auction held on 29th August 2013.

3. Average prices were above the terminal market by USD 8.40/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 20.20/50 Kgs.

4. NY C December delivery were up by \$ 0.10 cents/Lb equivalent to \$ 0.11/50 kgs FOB and London (LIFFE) market November delivery were up by \$ 6 per MT equivalent to \$ 0.30/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 12th September, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/5 & TCB/H/5 HELD ON 12.09.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/4</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 4,545                | 3,888                | 144.00      | 133.37         | 131.00     | 127.32                                |
| A            | 4,036                | 3,702                | 144.00      | 133.55         | 131.00     | 126.24                                |
| AB           | 1,617                | 1,617                | 134.20      | 132.24         | 131.00     | 127.47                                |
| B            | 3,952                | 3,436                | 138.20      | 131.13         | 128.00     | 124.68                                |
| PB           | 1,513                | 1,447                | 143.00      | 133.37         | 130.00     | 125.75                                |
| C            | <u>1,050</u>         | <u>857</u>           | 130.00      | 112.24         | 105.00     | 106.32                                |
| <b>TOTAL</b> | <b><u>16,713</u></b> | <b><u>14,947</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>    | <u>SOLD</u>       | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/4</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------------|-------------|----------------|------------|---------------------------------------|
| ROBUSTA ORGANIC         | 600               | 600               | 91.20       | 91.60          | 92.20      | 95.00                                 |
| ROBUSTA OVER 18         | -                 | -                 | -           | -              | -          | 92.00                                 |
| ROBUSTA SUPERIOR        | -                 | -                 | -           | -              | -          | 90.00                                 |
| ROBUSTA FAQ             | -                 | -                 | -           | -              | -          | 97.33                                 |
| <u>UNWASHED ARABICA</u> |                   |                   |             |                |            |                                       |
| ARABICA ORGANIC         | -                 | -                 | -           | -              | -          | 95.00                                 |
| ARABICA FAQ             | -                 | -                 | -           | -              | -          |                                       |
| <b>TOTAL</b>            | <b><u>600</u></b> | <b><u>600</u></b> | -           | -              | -          |                                       |

NOTES: 1. Amount offered 17,313 bags. Amount sold 15,547 bags.

2. Overall average price at Moshi exchange were up by USD 6.37/50 Kgs for Mild Arabica while Robusta were down by USD 2.50/50 Kgs compared to the last auction held on 5th September 2013.
3. Average prices were above the terminal market by USD 10.11/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 18.15/50 Kgs.
4. NY C December delivery were up by \$ 3.95 cents/Lb equivalent to \$ 4.35/50 kgs FOB while London (LIFFE) market November delivery were down by \$ 9 per MT equivalent to \$ 0.45/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 19th September, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/6 & TCB/H/6 HELD ON 19.09.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/5</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 8,361                | 7,292                | 139.00      | 127.29         | 123.00     | 133.37                                |
| A            | 7,134                | 6,220                | 139.80      | 128.47         | 125.60     | 133.55                                |
| AB           | 1,160                | 1,040                | 137.00      | 133.38         | 124.40     | 132.24                                |
| B            | 5,592                | 5,151                | 134.00      | 123.00         | 121.00     | 131.13                                |
| PB           | 2,532                | 2,414                | 150.00      | 125.09         | 121.00     | 133.37                                |
| C            | <u>1,760</u>         | <u>1,627</u>         | 119.20      | 106.32         | 90.00      | 112.24                                |
| <b>TOTAL</b> | <b><u>26,539</u></b> | <b><u>23,744</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/4 &amp; H5</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|--|
| ROBUSTA ORGANIC         | 480                 | 480                 | 90.60       | 90.15          | 90.00      | 91.60  |
| ROBUSTA OVER 18         | 360                 | 360                 | 89.20       | 89.20          | 89.20      | 92.00  |
| ROBUSTA SUPERIOR        | 1,799               | 1,799               | 87.20       | 86.52          | 86.00      | 90.00  |
| ROBUSTA FAQ             | 2,159               | 2,159               | 86.40       | 85.30          | 85.00      | 97.33  |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |  |
| ARABICA FAQ             | <u>240</u>          | <u>240</u>          | 92.00       | 92.00          | 92.00      | -  |
| <b>TOTAL</b>            | <b><u>5,038</u></b> | <b><u>5,038</u></b> | -           | -              | -          |  |

NOTES: 1. Amount offered 31,577 bags. Amount sold 28,782 bags.

2. Overall average price at Moshi exchange were down by USD 6.30/50 Kgs for Mild Arabica and Robusta were down by USD 1.45/50 Kgs compared to the last auction held on 12th September 2013.
3. Average prices were above the terminal market by USD 10.62/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 17.53/50 Kgs.
4. NY C December delivery were down by \$ 5.90 cents/Lb equivalent to \$ 6.50/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 89 per MT equivalent to \$ 4.45/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 26th September, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/7 & TCB/H/7 HELD ON 26.09.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/6</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 6,957                | 6,409                | 145.00      | 130.87         | 127.00     | 127.29                                |
| A            | 5,339                | 5,108                | 141.20      | 129.64         | 127.00     | 128.47                                |
| AB           | 2,321                | 1,767                | 137.00      | 132.90         | 117.00     | 133.38                                |
| B            | 4,612                | 4,436                | 137.00      | 127.17         | 125.00     | 123.00                                |
| PB           | 1,877                | 1,793                | 146.00      | 129.85         | 119.00     | 125.09                                |
| C            | <u>1,823</u>         | <u>1,806</u>         | 124.00      | 111.28         | 100.20     | 106.32                                |
| <b>TOTAL</b> | <b><u>22,929</u></b> | <b><u>21,319</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/6</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|---------------------------------------|
| ROBUSTA ORGANIC         | 8,155               | 959                 | 88.80       | 88.07          | 87.00      | 90.15                                 |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |                                       |
| ARABICA ORGANIC         | <u>839</u>          | <u>240</u>          | 93.00       | 93.00          | 93.00      | -                                     |
| <b>TOTAL</b>            | <b><u>8,994</u></b> | <b><u>1,199</u></b> | -           | -              | -          |                                       |

NOTES: 1. Amount offered 31,923 bags. Amount sold 22,518 bags.

2. Overall average price at Moshi exchange were up by USD 2.96/50 Kgs for Mild Arabica and Robusta were up by USD 1.54/50 Kgs compared to the last auction held on 19th September 2013.
3. Average prices were above the terminal market by USD 10.99/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 17.62/50 Kgs.
4. NY C December delivery were up by \$ 2.35 cents/Lb equivalent to \$ 2.59/50 kgs FOB and London (LIFFE) market November delivery were up by \$ 29 per MT equivalent to \$ 1.45/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 3rd October, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/8 & TCB/H/8 HELD ON 03.10.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/7</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 7,567                | 7,548                | 163.80      | 124.87         | 122.00     | 130.87                                |
| A            | 6,258                | 6,258                | 138.00      | 125.46         | 120.00     | 129.64                                |
| AB           | 2,462                | 2,462                | 130.00      | 124.76         | 120.00     | 132.90                                |
| B            | 5,094                | 5,094                | 129.00      | 119.85         | 118.00     | 127.17                                |
| PB           | 2,182                | 2,182                | 148.00      | 124.83         | 118.00     | 129.85                                |
| C            | <u>2,019</u>         | <u>1,816</u>         | 119.00      | 101.70         | 90.00      | 111.28                                |
| <b>TOTAL</b> | <b><u>25,582</u></b> | <b><u>25,360</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>   | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/7</u><br><u>PREVIOUS AVERAGE</u> |
|------------------|---------------------|---------------------|-------------|----------------|------------|---------------------------------------|
| ROBUSTA ORGANIC  | 359                 | 359                 | 92.00       | 88.93          | 87.00      | 88.07                                 |
| ROBUSTA SUPERIOR | 1,799               | 1,799               | 90.20       | 84.76          | 81.00      | -                                     |
| ROBUSTA FAQ      | <u>504</u>          | <u>504</u>          | 81.60       | 80.46          | 80.00      | -                                     |
| <b>TOTAL</b>     | <b><u>2,662</u></b> | <b><u>2,662</u></b> | -           | -              | -          |                                       |

NOTES: 1. Amount offered 28,244 bags. Amount sold 28,022 bags.

2. Overall average price at Moshi exchange were down by USD 5.90/50 Kgs for Mild Arabica and Robusta were down by USD 3.56/50 Kgs compared to the last auction held on 26th September 2013.
3. Average prices were above the terminal market by USD 8.17/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 16.06/50 Kgs.
4. NY C December delivery were down by \$ 2.80 cents/Lb equivalent to \$ 3.09/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 40 per MT equivalent to \$ 2.00/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 10th October, 2013.



TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/9 & TCB/H/9 HELD ON 10.10.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/8</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 7,965                | 7,395                | 178.20      | 125.48         | 119.80     | 124.87                                |
| A            | 6,481                | 5,938                | 130.00      | 125.37         | 119.00     | 125.46                                |
| AB           | 4,048                | 3,771                | 137.80      | 129.20         | 120.00     | 124.76                                |
| B            | 5,452                | 4,796                | 126.20      | 120.02         | 115.00     | 119.85                                |
| PB           | 2,259                | 1,963                | 161.60      | 124.76         | 115.00     | 124.83                                |
| C            | <u>2,542</u>         | <u>2,539</u>         | 119.00      | 103.99         | 90.00      | 101.70                                |
| <b>TOTAL</b> | <b><u>28,747</u></b> | <b><u>26,402</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>    | <u>SOLD</u>       | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/8</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------------|-------------|----------------|------------|---------------------------------------|
| ROBUSTA ORGANIC         | 479               | 479               | 90.60       | 89.05          | 87.00      | 88.93                                 |
| ROBUSTA SUPERIOR        | -                 | -                 | -           | -              | -          | 84.76                                 |
| ROBUSTA FAQ             | -                 | -                 | -           | -              | -          | 80.46                                 |
| <u>UNWASHED ARABICA</u> |                   |                   |             |                |            |                                       |
| ARABICA ORGANIC         | 240               | 240               | 95.60       | 94.70          | 93.80      | -                                     |
| ARABICA FAQ             | <u>360</u>        | <u>360</u>        | 90.60       | 90.60          | 90.60      | -                                     |
| <b>TOTAL</b>            | <b><u>479</u></b> | <b><u>479</u></b> | -           | -              | -          |                                       |

NOTES: 1. Amount offered 29,226 bags. Amount sold 26,881 bags.

2. Overall average price at Moshi exchange were up by USD 0.54/50 Kgs for Mild Arabica and Robusta were up by USD 4.54/50 Kgs compared to the last auction held on 3rd October 2013.

3. Average prices were above the terminal market by USD 7.83/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 17.95/50 Kgs.

4. NY C December delivery were up by \$ 0.80 cents/Lb equivalent to \$ 0.88/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 53 per MT equivalent to \$ 2.65/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 17th October, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/10 & TCB/H/10 HELD ON 17.10.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/9</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|---------------------------------------|
| AA           | 6,647                | 2,777                | 180.00      | 129.92         | 120.00     | 125.48                                |
| A            | 5,698                | 4,474                | 139.40      | 126.08         | 122.00     | 125.37                                |
| AB           | 1,699                | 1,542                | 155.00      | 139.26         | 126.00     | 129.20                                |
| B            | 4,691                | 3,626                | 138.00      | 123.75         | 116.00     | 120.02                                |
| PB           | 1,809                | 1,373                | 162.00      | 124.06         | 120.00     | 124.76                                |
| C            | <u>1,687</u>         | <u>1,663</u>         | 127.00      | 101.00         | 92.00      | 103.99                                |
| <b>TOTAL</b> | <b><u>22,231</u></b> | <b><u>15,455</u></b> | -           | -              | -          |                                       |

**HARD COFFEE:**

| <u>ROBUSTA</u>   | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/9</u><br><u>PREVIOUS AVERAGE</u> |
|------------------|---------------------|---------------------|-------------|----------------|------------|---------------------------------------|
| ROBUSTA ORGANIC  | 791                 | 791                 | 90.00       | 88.18          | 86.00      | 89.05                                 |
| ROBUSTA SUPERIOR | 3,598               | 3,598               | 83.40       | 81.50          | 80.20      | -                                     |
| ROBUSTA FAQ      | <u>2,878</u>        | <u>2,878</u>        | 83.20       | 78.95          | 78.00      | -                                     |
| <b>TOTAL</b>     | <b><u>7,267</u></b> | <b><u>7,267</u></b> | -           | -              | -          |                                       |

NOTES: 1. Amount offered 29,498 bags. Amount sold 22,722 bags.

2. Overall average price at Moshi exchange were up by USD 1.91/50 Kgs for Mild Arabica while Robusta were down by USD 7.83/50 Kgs compared to the last auction held on 10th October 2013.
3. Average prices were above the terminal market by USD 9.02/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 13.47/50 Kgs.
4. NY C December delivery were up by \$ 0.65 cents/Lb equivalent to \$ 0.72/50 kgs FOB while London (LIFFE) market November delivery were down by \$ 67 per MT equivalent to \$ 3.35/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 24th October, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/11 & TCB/H/11 HELD ON 24.10.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/10</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|--|
| AA           | 8,657                | 7,079                | 181.00      | 122.91         | 118.00     | 129.92                                 |
| A            | 7,283                | 6,552                | 131.00      | 120.67         | 116.00     | 126.08                                 |
| AB           | 3,795                | 3,675                | 138.20      | 128.77         | 118.00     | 139.26                                 |
| B            | 5,752                | 4,529                | 123.40      | 117.09         | 114.00     | 123.75                                 |
| PB           | 2,785                | 2,435                | 151.50      | 120.19         | 114.00     | 124.06                                 |
| C            | <u>2,191</u>         | <u>1,425</u>         | 109.00      | 97.20          | 90.00      | 101.00                                 |
| <b>TOTAL</b> | <b><u>30,463</u></b> | <b><u>25,695</u></b> | -           | -              | -          |  |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/10</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|--|
| ROBUSTA SUPERIOR        | 1,044               | 1,044               | 84.00       | 83.27          | 83.00      | 81.50                                  |
| ROBUSTA FAQ             | 451                 | 451                 | 80.00       | 80.00          | 80.00      | 78.95                                  |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |  |
| ARABICA FAQ             | <u>1,755</u>        | <u>1,755</u>        | 75.00       | 75.00          | 75.00      | -                                      |
| <b>TOTAL</b>            | <b><u>3,250</u></b> | <b><u>3,250</u></b> | -           | -              | -          |  |

NOTES: 1. Amount offered 33,713 bags. Amount sold 28,945 bags.

2. Overall average price at Moshi exchange were down by USD 4.31/50 Kgs for Mild Arabica while Robusta were up by USD 1.06/50 Kgs compared to the last auction held on 17th October 2013.
3. Average prices were above the terminal market by USD 10.61/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 16.63/50 Kgs.
4. NY C December delivery were down by \$ 5.35 cents/Lb equivalent to \$ 5.90/50 kgs FOB and London (LIFFE) market November delivery were down by \$ 42 per MT equivalent to \$ 2.10/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 31st October, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/12 & TCB/H/12 HELD ON 31.10.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/11**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA           | 10,489               | 9,463                | 157.20      | 117.84         | 105.00     | 122.91                  |
| A            | 6,698                | 6,063                | 135.00      | 118.76         | 105.00     | 120.67                  |
| AB           | 692                  | 535                  | 125.60      | 125.27         | 125.00     | 128.77                  |
| B            | 5,028                | 4,784                | 129.40      | 116.64         | 110.00     | 117.09                  |
| PB           | 2,278                | 2,067                | 156.00      | 118.68         | 108.00     | 120.19                  |
| C            | <u>1,172</u>         | <u>991</u>           | 108.60      | 92.43          | 86.00      | 97.20                   |
| <b>TOTAL</b> | <b><u>26,357</u></b> | <b><u>23,903</u></b> | -           | -              | -          |                         |

**HARD COFFEE:**

| <u>ROBUSTA</u>  | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-----------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | <u>1,666</u>        | <u>1,666</u>        | 90.00       | 88.58          | 85.00      | -                       |
| <b>TOTAL</b>    | <b><u>1,666</u></b> | <b><u>1,666</u></b> | -           | -              | -          |                         |

NOTES: 1. Amount offered 28,023 bags. Amount sold 25,569 bags.

2. Average prices were above the terminal market by USD 7.92/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 28.38/50 Kgs.

3. Overall average price at Moshi exchange were down by USD 3.35/50 Kgs for Mild Arabica while Robusta were up by USD 6.30/50 Kgs compared to the last auction held on 24th October 2013.

4. NY C March delivery were down by \$ 3.85 cents/Lb equivalent to \$ 4.24/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 77 per MT equivalent to \$ 3.85/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 7th November, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/13 & TCB/H/13 HELD ON 07.11.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/12**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA           | 5,554                | 4,744                | 180.00      | 120.85         | 112.00     | 117.84                  |
| A            | 3,723                | 3,453                | 125.00      | 116.41         | 112.00     | 118.76                  |
| AB           | 5,400                | 4,083                | 130.00      | 118.85         | 105.00     | 125.27                  |
| B            | 3,391                | 2,867                | 122.00      | 113.57         | 109.00     | 116.64                  |
| PB           | 2,087                | 1,807                | 141.20      | 118.97         | 108.20     | 118.68                  |
| C            | <u>1,391</u>         | <u>1,300</u>         | 101.20      | 91.01          | 70.00      | 92.43                   |
| <b>TOTAL</b> | <b><u>21,546</u></b> | <b><u>18,254</u></b> | -           | -              | -          |                         |

**HARD COFFEE:**

**H/12**

| <u>ROBUSTA</u>          | <u>OFFERED</u>    | <u>SOLD</u>       | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|-------------------|-------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC         | 599               | 599               | 84.40       | 84.28          | 84.20      | 88.58                   |
| <u>UNWASHED ARABICA</u> |                   |                   |             |                |            |                         |
| ARABICA ORGANIC         | <u>120</u>        | <u>120</u>        | 85.20       | 85.20          | 85.20      | -                       |
| <b>TOTAL</b>            | <b><u>719</u></b> | <b><u>719</u></b> | -           | -              | -          |                         |

NOTES: 1. Amount offered 22,265 bags. Amount sold 18,973 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 12.81/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 26.58/50 Kgs.

3. Overall average price at Moshi exchange were down by USD 1.01/50 Kgs for Mild Arabica and Robusta were down by USD 4.30/50 Kgs compared to the last auction held on 31st October 2013.

4. NY C March delivery were down by \$ 5.35 cents/Lb equivalent to \$ 5.90/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 55 per MT equivalent to \$ 2.75/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 14th November, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/14 HELD ON 14.11.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/13**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA           | 11,430               | 7,929                | 121.40      | 114.81         | 107.00     | 120.85                  |
| A            | 6,550                | 6,244                | 131.00      | 116.96         | 110.40     | 116.41                  |
| AB           | 2,574                | 1,847                | 117.00      | 106.68         | 105.00     | 118.85                  |
| B            | 4,974                | 4,540                | 130.20      | 113.40         | 108.00     | 113.57                  |
| PB           | 2,144                | 1,895                | 118.80      | 111.99         | 105.00     | 118.97                  |
| C            | <u>1,785</u>         | <u>1,640</u>         | 99.20       | 92.84          | 85.00      | 91.01                   |
| <b>TOTAL</b> | <b><u>29,457</u></b> | <b><u>24,095</u></b> | -           | -              | -          |                         |

NOTES: 1. Amount offered 29,457 bags. Amount sold 24,095 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 7.95/50 Kgs for Mild Arabica.

3. Overall average price at Moshi exchange were down by USD 3.37/50 Kgs for Mild Arabica compared to the last auction held on 7th November 2013.

4. NY C March delivery were up by \$ 1.35 cents/Lb equivalent to \$ 1.49/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 11 per MT equivalent to \$ 0.55/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 21st November, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/15 HELD ON 21.11.2013

Price per US\$/50 Kgs

MILD COFFEE:

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/14</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|--|
| AA           | 8,703                | 8,038                | 173.00      | 115.69         | 90.00      | 114.81                                 |
| A            | 5,456                | 5,147                | 148.00      | 114.87         | 90.00      | 116.96                                 |
| AB           | 3,264                | 2,230                | 123.20      | 112.40         | 100.00     | 106.68                                 |
| B            | 3,939                | 3,373                | 137.00      | 114.73         | 95.00      | 113.40                                 |
| PB           | 2,038                | 1,940                | 147.80      | 114.29         | 90.00      | 111.99                                 |
| C            | <u>2,421</u>         | <u>2,299</u>         | 101.00      | 90.61          | 73.20      | 92.84                                  |
| <b>TOTAL</b> | <b><u>25,821</u></b> | <b><u>23,027</u></b> | -           | -              | -          | -                                      |

NOTES: 1. Amount offered 25,821 bags. Amount sold 23,027 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 4.43/50 Kgs for Mild Arabica.

3. Overall average price at Moshi exchange were down by USD 0.31/50 Kgs for Mild Arabica compared to the last auction held on 14th November 2013.

4. NY C March delivery were up by \$ 2.60 cents/Lb equivalent to \$ 2.87/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 98 per MT equivalent to \$ 1.63/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 28th November, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/16 HELD ON 28.11.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/15</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|--|
| AA           | 9,523                | 8,638                | 190.00      | 112.59         | 107.80     | 115.69                                 |
| A            | 5,618                | 5,089                | 129.00      | 112.93         | 104.00     | 114.87                                 |
| AB           | 2,525                | 2,076                | 128.20      | 113.46         | 106.00     | 112.40                                 |
| B            | 3,843                | 3,499                | 126.00      | 111.93         | 106.00     | 114.73                                 |
| PB           | 1,988                | 1,777                | 139.00      | 110.97         | 102.00     | 114.29                                 |
| C            | <u>1,015</u>         | <u>1,015</u>         | 105.00      | 90.79          | 82.00      | 90.61                                  |
| <b>TOTAL</b> | <b><u>24,512</u></b> | <b><u>22,094</u></b> | -           | -              | -          | -                                      |

NOTES: 1. Amount offered 24,512 bags. Amount sold 22,094 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 3.64/50 Kgs for Mild Arabica.

3. Overall average price at Moshi exchange were down by USD 0.91/50 Kgs for Mild Arabica compared to the last auction held on 21st November 2013.

4. NY C March delivery were up by \$ 0.20 cents/Lb equivalent to \$ 0.22/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 40 per MT equivalent to \$ 2.00/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 5th December, 2013.



TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/17 & TCB/H/14 HELD ON 5.12.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/16**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA           | 7,280                | 5,480                | 123.20      | 112.41         | 100.00     | 112.59                  |
| A            | 3,400                | 2,596                | 119.40      | 115.78         | 113.00     | 112.93                  |
| AB           | 6,056                | 3,742                | 120.60      | 111.12         | 100.00     | 113.46                  |
| B            | 2,790                | 2,336                | 117.00      | 113.54         | 105.00     | 111.93                  |
| PB           | 1,769                | 1,532                | 118.00      | 110.36         | 90.00      | 110.97                  |
| C            | <u>1,410</u>         | <u>1,226</u>         | 101.00      | 89.78          | 62.00      | 90.79                   |
| <b>TOTAL</b> | <b><u>22,705</u></b> | <b><u>16,912</u></b> | -           | -              | -          | -                       |

**HARD COFFEE:**

**H/13**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC         | 901                 | 901                 | 73.20       | 70.56          | 69.80      | 84.28                   |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |                         |
| ARABICA FAQ             | <u>1,079</u>        | <u>1,079</u>        | 64.00       | 63.77          | 63.50      | -                       |
| <b>TOTAL</b>            | <b><u>1,980</u></b> | <b><u>1,980</u></b> | -           | -              | -          | -                       |

NOTES: 1. Amount offered 24,685 bags. Amount sold 18,892 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 3.45/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 2.11/50 Kgs.

3. Overall average price at Moshi exchange were down by USD 0.58/50 Kgs for Mild Arabica compared to the last auction held on 28th November 2013.

4. NY C March delivery were down by \$ 0.35 cents/Lb equivalent to \$ 0.39/50 kgs FOB while London (LIFFE) market January delivery were up by \$ 66 per MT equivalent to \$ 3.30/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 12th December, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/18 & TCB/H/15 HELD ON 12.12.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/17**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA           | 5,481                | 4,109                | 170.00      | 119.28         | 110.00     | 112.41                  |
| A            | 2,921                | 1,978                | 119.20      | 117.42         | 112.60     | 115.78                  |
| AB           | 3,086                | 2,829                | 160.00      | 119.62         | 106.00     | 111.12                  |
| B            | 1,860                | 1,487                | 116.60      | 114.92         | 100.00     | 113.54                  |
| PB           | 1,143                | 982                  | 129.00      | 117.08         | 102.00     | 110.36                  |
| C            | <u>1,490</u>         | <u>1,419</u>         | 107.00      | 94.57          | 76.00      | 89.78                   |
| <b>TOTAL</b> | <b><u>15,981</u></b> | <b><u>12,804</u></b> | -           | -              | -          | -                       |

**HARD COFFEE:**

**H/14**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC         | 1,597               | 1,597               | 90.40       | 90.09          | 90.00      | 70.56                   |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |                         |
| ARABICA ORGANIC         | <u>468</u>          | -                   | -           | -              | -          | -                       |
| <b>TOTAL</b>            | <b><u>2,065</u></b> | <b><u>1,597</u></b> | -           | -              | -          | -                       |

NOTES: 1. Amount offered 18,046 bags. Amount sold 14,401 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 6.54/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 15.59/50 Kgs.

3. Overall average price at Moshi exchange were up by USD 4.80/50 Kgs for Mild Arabica and Robusta were up by USD 19.53/50 Kgs compared to the last auction held on 5th December 2013.

4. NY C March delivery were up by \$ 1.55 cents/Lb equivalent to \$ 1.71/50 kgs FOB and London (LIFFE) market January delivery were up by \$ 121 per MT equivalent to \$ 6.05/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 19th December, 2013.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/19 & TCB/H/16 HELD ON 19.12.2013

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/18</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|--|
| AA           | 3,735                | 3,259                | 142.00      | 117.54         | 90.00      | 119.28                                 |
| A            | 1,694                | 1,379                | 127.00      | 119.36         | 95.00      | 117.42                                 |
| AB           | 2,213                | 1,900                | 126.80      | 114.94         | 90.00      | 119.62                                 |
| B            | 2,129                | 2,071                | 126.40      | 119.25         | 100.00     | 114.92                                 |
| PB           | 855                  | 658                  | 128.20      | 117.94         | 90.00      | 117.08                                 |
| C            | <u>804</u>           | <u>743</u>           | 109.80      | 101.89         | 72.20      | 94.57                                  |
| <b>TOTAL</b> | <b><u>11,430</u></b> | <b><u>10,010</u></b> | -           | -              | -          | -                                      |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/15</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|--|
| ROBUSTA ORGANIC         | 540                 | 540                 | 85.20       | 85.20          | 85.20      | 90.09                                  |
| ROBUSTA OVER 18         | 95                  | 95                  | 75.00       | 75.00          | 75.00      | -                                      |
| ROBUSTA SUPERIOR        | 418                 | 418                 | 72.00       | 72.00          | 72.00      | -                                      |
| ROBUSTA FAQ             | 68                  | 68                  | 70.00       | 70.00          | 70.00      | -                                      |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |  |
| ARABICA ORGANIC         | <u>468</u>          | <u>468</u>          | 88.00       | 87.39          | 87.00      | -                                      |
| <b>TOTAL</b>            | <b><u>1,589</u></b> | <b><u>1,589</u></b> | -           | -              | -          | -                                      |

NOTES: 1. Amount offered 13,019 bags. Amount sold 11,599 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 2.79/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 7.59/50 Kgs.

3. Overall average price at Moshi exchange were up by USD 0.88/50 Kgs for Mild Arabica while Robusta were down by USD 4.89/50 Kgs compared to the last auction held on 12th December 2013.

4. NY C March delivery were up by \$ 4.20 cents/Lb equivalent to \$ 4.63/50 kgs FOB and London (LIFFE) market January delivery were down by \$ 72 per MT equivalent to \$ 3.60/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 9th January, 2014.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/20 & TCB/H/17 HELD ON 09.01.2014

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/19**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>          | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|----------------------|-------------|----------------|------------|-------------------------|
| AA           | 3,160                | 3,123                | 135.00      | 120.15         | 90.00      | 117.54                  |
| A            | 1,302                | 1,302                | 128.80      | 117.78         | 91.00      | 119.36                  |
| AB           | 3,696                | 3,175                | 134.00      | 125.30         | 90.00      | 114.94                  |
| B            | 1,392                | 1,360                | 130.00      | 120.69         | 100.20     | 119.25                  |
| PB           | 1,074                | 904                  | 133.00      | 120.07         | 85.00      | 117.94                  |
| C            | <u>1,178</u>         | <u>1,178</u>         | 117.20      | 102.19         | 60.00      | 101.89                  |
| <b>TOTAL</b> | <b><u>11,802</u></b> | <b><u>11,042</u></b> | -           | -              | -          | -                       |

**HARD COFFEE:**

**H/16**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC         | 1,960               | 1,960               | 95.00       | 95.00          | 95.00      | 85.20                   |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |                         |
| ARABICA ORGANIC         | =                   | =                   | =           | =              | =          | 87.39                   |
| <b>TOTAL</b>            | <b><u>1,960</u></b> | <b><u>1,960</u></b> | -           | -              | -          |                         |

NOTES: 1. Amount offered 13,762 bags. Amount sold 13,002 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 2.52/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 24.40/50 Kgs.

3. Overall average price at Moshi exchange were up by USD 3.14/50 Kgs for Mild Arabica and Robusta were up by USD 9.80/50 Kgs compared to the last auction held on 19th December 2013.

4. NY C March delivery were up by \$ 6.75 cents/Lb equivalent to \$ 7.44/50 kgs FOB while London (LIFFE) market March delivery were down by \$ 5 per MT equivalent to \$ 0.25/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 23rd January, 2014.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/21 & TCB/H/18 HELD ON 23.01.2014

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/20</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|--|
| AA           | 1,706               | 1,370               | 182.80      | 146.75         | 91.00      | 120.15                                 |
| A            | 104                 | 104                 | 122.80      | 115.64         | 114.00     | 117.78                                 |
| AB           | 4,445               | 3,563               | 150.00      | 132.17         | 90.00      | 125.30                                 |
| B            | 76                  | 50                  | 119.80      | 102.32         | 100.00     | 120.69                                 |
| PB           | 843                 | 652                 | 135.60      | 123.43         | 91.00      | 120.07                                 |
| C            | <u>872</u>          | <u>872</u>          | 115.00      | 104.52         | 74.00      | 102.19                                 |
| <b>TOTAL</b> | <b><u>8,046</u></b> | <b><u>6,611</u></b> | -           | -              | -          | -                                      |

**HARD COFFEE:**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>H/17</u><br><u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|--|
| ROBUSTA ORGANIC         | 761                 | 761                 | 95.00       | 89.76          | 85.00      | 95.00                                  |
| ROBUSTA FAQ             | 720                 | 720                 | 87.60       | 86.80          | 86.00      | -                                      |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |  |
| ARABICA ORGANIC         | 143                 | 142                 | 88.00       | 88.00          | 88.00      | -                                      |
| ARABICA FAQ             | <u>534</u>          | <u>534</u>          | 83.40       | 83.27          | 83.20      | -                                      |
| <b>TOTAL</b>            | <b><u>2,158</u></b> | <b><u>2,157</u></b> | -           | -              | -          | -                                      |

NOTES: 1. Amount offered 10,204 bags. Amount sold 8,768 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 15.64/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 19.02/50 Kgs.
3. Overall average price at Moshi exchange were up by USD 10.48/50 Kgs for Mild Arabica while Robusta were down by USD 5.24/50 Kgs compared to the last auction held on 23rd December 2013.
4. NY C March delivery were down by \$ 6.05 cents/Lb equivalent to \$ 6.67/50 kgs FOB and London (LIFFE) market March delivery were down by \$ 26 per MT equivalent to \$ 1.30/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 5th February, 2014.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/22 & TCB/H/19 HELD ON 06.02.2014

Price per US\$/50 Kgs

**MILD COFFEE:**

**M/21**

| <u>GRADE</u> | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA           | 1,685               | 1,401               | 230.00      | 172.68         | 109.80     | 146.75                  |
| A            | 94                  | 94                  | 231.00      | 149.42         | 112.80     | 115.64                  |
| AB           | 5,222               | 4,864               | 166.00      | 160.05         | 135.00     | 132.17                  |
| B            | 209                 | 189                 | 230.00      | 135.42         | 130.00     | 102.32                  |
| PB           | 671                 | 664                 | 230.00      | 156.04         | 100.20     | 123.43                  |
| C            | <u>930</u>          | <u>930</u>          | 147.00      | 137.96         | 85.00      | 104.52                  |
| <b>TOTAL</b> | <b><u>8,811</u></b> | <b><u>8,142</u></b> | -           | -              | -          | -                       |

**HARD COFFEE:**

**H/18**

| <u>ROBUSTA</u>          | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-------------------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA OVER SCREEN 1   | 27                  | 27                  | 95.00       | 95.00          | 95.00      | -                       |
| ROBUSTA SUPERIOR        | 562                 | 562                 | 89.00       | 89.00          | 89.00      | -                       |
| ROBUSTA FAQ             | 522                 | 522                 | 86.00       | 83.24          | 82.00      | 86.80                   |
| <u>UNWASHED ARABICA</u> |                     |                     |             |                |            |                         |
| ARABICA FAQ             | <u>1,155</u>        | <u>1,155</u>        | 124.80      | 118.42         | 101.20     | 83.27                   |
| <b>TOTAL</b>            | <b><u>2,266</u></b> | <b><u>2,266</u></b> | -           | -              | -          | -                       |

NOTES: 1. Amount offered 11,077 bags. Amount sold 10,408 bags.

- Average prices at Moshi Exchange were above the terminal market by USD 20.52/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 11.00/50 Kgs.
- Overall average price at Moshi exchange were up by USD 28.48/50 Kgs for Mild Arabica while Robusta were down by USD 1.56/50 Kgs compared to the last auction held on 23rd January 2014.
- NY C March delivery were up by \$ 21.40 cents/Lb equivalent to \$ 23.59/50 kgs FOB and London (LIFFE) market March delivery were down by \$ 123 per MT equivalent to \$ 6.15/50 kgs FOB compared to last week terminal market.
- Next auction will be held on 20th February, 2014.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/23 HELD ON 20.02.2014

Price per US\$/50 Kgs

MILD COFFEE:

| <u>GRADE</u> | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/22</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|--|
| AA           | 1,293               | 873                 | 251.40      | 211.59         | 152.00     | 172.68                                 |
| A            | 50                  | 50                  | 198.00      | 196.32         | 195.80     | 149.42                                 |
| AB           | 4,066               | 3,722               | 197.40      | 185.43         | 147.00     | 160.05                                 |
| B            | 126                 | 126                 | 195.20      | 192.09         | 191.00     | 135.42                                 |
| PB           | 395                 | 391                 | 218.60      | 190.61         | 130.00     | 156.04                                 |
| C            | <u>641</u>          | <u>637</u>          | 172.20      | 162.63         | 125.00     | 137.96                                 |
| <b>TOTAL</b> | <b><u>6,571</u></b> | <b><u>5,799</u></b> | -           | -              | -          | -                                      |

NOTES: 1. Amount offered 6,571 bags. Amount sold 5,799 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 8.91/50 Kgs for Mild Arabica.

3. Overall average price at Moshi exchange were up by USD 28.45/50 Kgs for Mild Arabica compared to the last auction held on 6th February 2014.

4. NY C May delivery were up by \$ 16.45 cents/Lb equivalent to \$ 18.13/50 kgs FOB and London (LIFFE) market May delivery were up by \$ 74 per MT equivalent to \$ 3.70/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 6th March, 2014.

TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/24 & TCB/H/20 HELD ON 06.03.2014

**Price per US\$/50 Kgs**

**MILD COFFEE:**

**M/23**

| <u>GRADE</u> | <u>OFFERED</u>      | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------|---------------------|---------------------|-------------|----------------|------------|-------------------------|
| AA           | 1,362               | 742                 | 234.00      | 220.71         | 150.00     | 211.59                  |
| A            | 12                  | 12                  | 211.00      | 184.70         | 150.00     | 196.32                  |
| AB           | 3,382               | 2,450               | 213.20      | 198.00         | 176.80     | 185.43                  |
| B            | 29                  | 29                  | 218.20      | 205.56         | 150.00     | 192.09                  |
| PB           | 347                 | 295                 | 225.80      | 203.28         | 110.00     | 190.61                  |
| C            | <u>346</u>          | <u>331</u>          | 207.20      | 187.97         | 84.20      | 162.63                  |
| <b>TOTAL</b> | <b><u>5,478</u></b> | <b><u>3,859</u></b> | -           | -              | -          | -                       |

**HARD COFFEE:**

**H/19**

| <u>ROBUSTA</u>                 | <u>OFFERED</u>    | <u>SOLD</u>       | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|--------------------------------|-------------------|-------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA OVER SCREEN 18         | 2                 | 2                 | 88.00       | 88.00          | 88.00      | 95.00                   |
| ROBUSTA SUPERIOR               | 24                | 24                | 83.00       | 83.00          | 83.00      | 89.00                   |
| ROBUSTA FAQ                    | 12                | 12                | 80.00       | 80.00          | 80.00      | 83.24                   |
| <b><u>UNWASHED ARABICA</u></b> |                   |                   |             |                |            |                         |
| ARABICA FAQ                    | <u>672</u>        | <u>672</u>        | 145.20      | 145.02         | 145.00     | 118.42                  |
| <b>TOTAL</b>                   | <b><u>710</u></b> | <b><u>710</u></b> | -           | -              | -          | -                       |

NOTES: 1. Amount offered 6,188 bags. Amount sold 4,569 bags.

2. Average prices at Moshi Exchange were below the terminal market by USD 9.19/50 Kgs for Mild Arabica and Robusta were below the terminal market by USD 6.61/50 Kgs.
3. Overall average price at Moshi exchange were up by USD 14.75/50 Kgs for Mild Arabica compared to the last auction held on 20th February 2014.
4. NY C May delivery were up by \$ 29.80 cents/Lb equivalent to \$ 32.85/50 kgs FOB and London (LIFFE) market May delivery were up by \$ 108 per MT equivalent to \$ 5.40/50 kgs FOB compared to last week terminal market.
5. Next auction will be held on 3rd April, 2014.



TANZANIA COFFEE BOARD  
MOSHI COFFEE EXCHANGE

AUCTION RESULTS SALE NO. TCB/M/25 & TCB/H/21 HELD ON 03.04.2014

Price per US\$/50 Kgs

**MILD COFFEE:**

| <u>GRADE</u> | <u>OFFERED</u>       | <u>SOLD</u>         | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>M/24</u><br><u>PREVIOUS AVERAGE</u> |
|--------------|----------------------|---------------------|-------------|----------------|------------|--|
| AA           | 3,320                | 2,369               | 261.20      | 209.27         | 141.00     | 220.71                                 |
| A            | 70                   | 70                  | 180.00      | 180.00         | 180.00     | 184.70                                 |
| AB           | 4,605                | 3,531               | 221.00      | 182.48         | 130.00     | 198.00                                 |
| B            | 490                  | 490                 | 179.20      | 166.05         | 120.00     | 205.56                                 |
| PB           | 683                  | 470                 | 200.00      | 169.15         | 144.00     | 203.28                                 |
| C            | <u>1,632</u>         | <u>1,428</u>        | 151.00      | 137.40         | 115.00     | 187.97                                 |
| <b>TOTAL</b> | <b><u>10,800</u></b> | <b><u>8,358</u></b> | -           | -              | -          | -                                      |

**HARD COFFEE:**

| <u>ROBUSTA</u>  | <u>OFFERED</u>    | <u>SOLD</u>       | <u>HIGH</u> | <u>AVERAGE</u> | <u>LOW</u> | <u>PREVIOUS AVERAGE</u> |
|-----------------|-------------------|-------------------|-------------|----------------|------------|-------------------------|
| ROBUSTA ORGANIC | <u>397</u>        | <u>397</u>        | 117.40      | 117.32         | 117.00     | -                       |
| <b>TOTAL</b>    | <b><u>397</u></b> | <b><u>397</u></b> | -           | -              | -          | -                       |

NOTES: 1. Amount offered 11,197 bags. Amount sold 8,755 bags.

2. Average prices at Moshi Exchange were above the terminal market by USD 3.16/50 Kgs for Mild Arabica and Robusta were above the terminal market by USD 31.32/50 Kgs.

3. Overall average price at Moshi exchange were down by USD 20.40/50 Kgs for Mild Arabica while Robusta were up by USD 35.08 compared to the last auction held on 6th March 2014.

4. NY C May delivery were down by \$ 3.30 cents/Lb equivalent to \$ 3.64/50 kgs FOB and London (LIFFE) market May delivery were down by \$ 60 per MT equivalent to \$ 3.00/50 kgs FOB compared to last week terminal market.

5. Next auction will be held on 15th May, 2014.