



TANZANIA COFFEE BOARD

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28th June, 2019

TO: " COFFEE EXPORTERS

RE: CONTRACT FOR DIRECT COFFEE SALES 2019/2020

Refers to the heading above,

The Government has made improvement on the system of Direct Export sales procedure for Robusta and Hard Arabica by establishing forward sale option, whereby the exporters will be entering into the agreement with the producer through their respective Cooperative Societies/Unions well in advance before the deliveries.

In the implementation of this new improved system, the Board have attached the matrix which shows coffee availability per grade and delivery months from three cooperatives societies namely Karagwe Development Cooperative Union, Kagera Cooperative Union and Ngara Farmers Cooperative Union.

As a buyer of those coffee you are required to indicate price differential against each lot which will be added with terminal price at the time of delivery. Forward sale contract conditions have been attached with this letter.

Sincerely,
TANZANIA COFFEE BOARD

Primus Kimaryo
AG. DIRECTOR GENERAL