AUCTION RESULTS SALE NO. TCB/M/1 - MBINGA HELD ON 12.09.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	LOW
AAA	358	353	118.00	117.77	117.00
AA	8,182	7,290	118.00	114.59	106.00
A	4,122	3,686	114.00	111.74	108.00
В	2,334	2,071	112.00	108.39	104.00
PB	1,716	1,716	107.00	105.37	102.00
C	<u>811</u>	<u>811</u>	93.00	87.53	55.00
TOTAL	<u>17,523</u>	15,927	-	-	-

NOTES: 1. Amount offered 17,523 bags. Amount sold 15,927 bags.

- 2. Mbinga Exchange average prices were above the terminal market by USD 10.05/50 Kgs.
- 3. Next auction will be held on 3rd October, 2019.

AUCTION RESULTS SALE NO. TCB/M/1 - SONGWE HELD ON 09.08.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	LOW
AA	4,416	2,778	120.00	100.50	98.00
A	3,440	2,030	96.00	96.00	96.00
В	3,011	2,025	95.00	94.12	94.00
PB	1,219	762	120.00	96.46	94.00
C	<u>521</u>	<u>249</u>	80.00	80.00	80.00
TOTAL	<u>12,607</u>	<u>7,844</u>	-	-	-

NOTES: 1. Amount offered 12,607 bags. Amount sold 7,844 bags.

- 2. Songwe Exchange average prices were above the terminal market by USD 1.84/50 Kgs.
- 3. Next auction will be held on 22nd August, 2019.

AUCTION RESULTS SALE NO. TCB/M/1 & TCB/H/1 HELD ON 15.08.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>
AA	1,128	1,098	111.40	109.53	104.00
A	591	591	105.60	104.69	102.60
AB	685	671	105.00	104.98	104.20
В	401	401	107.00	104.82	101.20
PB	306	306	107.20	106.03	100.00
C	<u>115</u>	<u>115</u>	70.40	66.23	64.00
TOTAL	<u>3,226</u>	<u>3,182</u>	-	-	-
HARD COFFEE:					
<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>
ROBUSTA ORGANIC	5,576	5,576	86.40	85.60	85.00
UNWASHED ARABICA					
ARABICA ORGANIC	2,926	2,926	95.60	95.55	95.20
TOTAL	<u>8,502</u>	<u>8,502</u>	-	-	-

NOTES: 1. Amount offered 11,728 bags. Amount sold 11,684 bags.

- 2. Moshi Exchange average prices were above the terminal market by USD 9.04/50 Kgs and USD 32.15/50 Kgs for Mild Arabica and Robusta respectively.
- 3. NY C Septemmber delivery were up by \$ 0.20 cents/Lb equivalent to \$ 0.22/50 kgs FOB while London (LIFFE) market September delivery were down by \$ 115 per MT equivalent to \$ 5.75/50 kgs FOB compared to last week terminal market.
- 4. Next auction will be held on 29th August, 2019.

AUCTION RESULTS SALE NO. TCB/M/1 - MBINGA HELD ON 12.09.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	LOW
AAA	358	353	118.00	117.77	117.00
AA	8,182	7,290	118.00	114.59	106.00
A	4,122	3,686	114.00	111.74	108.00
В	2,334	2,071	112.00	108.39	104.00
PB	1,716	1,716	107.00	105.37	102.00
C	<u>811</u>	<u>811</u>	93.00	87.53	55.00
TOTAL	<u>17,523</u>	15,927	-	-	-

NOTES: 1. Amount offered 17,523 bags. Amount sold 15,927 bags.

- 2. Mbinga Exchange average prices were above the terminal market by USD 10.05/50 Kgs.
- 3. Next auction will be held on 3rd October, 2019.

AUCTION RESULTS SALE NO. TCB/M/2 - SONGWE HELD ON 22.08.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	PREVIOUS AVERAGE
AAA	808	736	119.00	111.88	109.00	-
AA	7,700	5,495	114.00	108.91	106.00	100.50
A	7,045	6,111	113.00	107.36	100.00	96.00
В	5,691	5,215	111.00	105.23	102.00	94.12
PB	2,562	2,226	112.00	106.95	102.00	96.46
C	<u>1,152</u>	<u>1,086</u>	97.00	91.86	71.00	80.00
TOTAL	<u>24,958</u>	20,869	-	-	-	

NOTES: 1. Amount offered 24,958 bags. Amount sold 20,869 bags.

- Overall average price at Songwe exchange were up by USD 9.90/50 Kgs for Mild Arabica compared to the last auction held on 9th August 2019.
- 3. Songwe Exchange average prices were above the terminal market by USD 7.02/50 Kgs.
- 4. NY C December delivery were up by \$ 3.10 cents/Lb equivalent to \$ 3.42/50 kgs FOB compared to last week terminal market.
- 5. Next auction will be held on 5th September, 2019.

AUCTION RESULTS SALE NO. TCB/M/2 & TCB/H/2 HELD ON 29.08.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	PREVIOUS AVERAGE
AA	2,267	2,267	110.80	106.24	105.00	109.53
A	748	748	106.40	106.00	105.60	104.69
AB	1,136	1,118	106.80	105.38	100.80	104.98
В	377	377	105.20	103.72	103.00	104.82
PB	392	392	110.00	106.38	105.00	106.03
C	<u>375</u>	<u>375</u>	110.20	95.93	92.00	66.23
TOTAL	<u>5,295</u>	<u>5,277</u>	-	-	-	
HARD COFFEE:						
<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	PREVIOUS AVERAGE
ROBUSTA ORGANIC	5,154	5,154	108.00	100.14	80.00	85.60
ROBUSTA FAQ	<u>540</u>	<u>540</u>	89.80	89.27	89.00	-
TOTAL	<u>5,694</u>	5,694	-	-	-	

NOTES: 1. Amount offered 10,989 bags. Amount sold 10,971 bags.

- Overall average price at Moshi exchange were down by USD 0.01/50 Kgs for Mild Arabica while Robusta were up by USD 14.18/50 Kgs compared to the last auction held on 15th August 2019.
- Moshi Exchange average prices were above the terminal market by USD 5.61/50 Kgs and USD 44.23/50 Kgs for Mild Arabica and Robusta respectively.
- 4. NY C December delivery were up by \$ 3.10 cents/Lb equivalent to \$ 3.42/50 kgs FOB and London (LIFFE) market September delivery were up by \$ 42 per MT equivalent to \$ 2.10/50 kgs FOB compared to last week terminal market.
- 5. Next auction will be held on 19th September, 2019.

AUCTION RESULTS SALE NO. TCB/M/3 - SONGWE HELD ON 05.09.2019

Price per US\$/50 Kgs

MILD COFFEE	<u>:</u>					PREVIOUS AVERAGE
<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/2</u>
AAA	656	656	116.00	110.11	108.00	111.88
AA	7,177	7,177	116.00	108.19	105.00	108.91
A	5,323	5,323	110.00	106.25	103.00	107.36
В	4,410	4,410	109.00	104.36	102.00	105.23
PB	2,203	2,203	109.00	106.41	104.00	106.95
C	<u>734</u>	<u>734</u>	94.00	90.76	83.00	91.86
TOTAL	20,503	20,503	-	-	-	

NOTES: 1. Amount offered 20,503 bags. Amount sold 20,503 bags.

- Overall average price at Songwe exchange were up by USD 0.97/50 Kgs compared to the last auction held on 9th August 2019.
- 3. Songwe Exchange average prices were above the terminal market by USD 9.12/50 Kgs.
- 4. NY C December delivery were up by \$ 3.10 cents/Lb equivalent to \$ 3.42/50 kgs FOB compared to last week terminal market.
- 5. Next auction will be held on 26th September, 2019.

AUCTION RESULTS SALE NO. TCB/M/3 & TCB/H/3 HELD ON 19.09.2019

Price per US\$/50 Kgs

MILD COFFEE:						PREVIOUS AVERAGE
<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/2</u>
AA	9,788	9,270	155.00	113.80	109.00	106.24
A	4,911	4,798	112.80	109.74	107.00	106.00
AB	1,276	825	112.80	109.72	108.00	105.38
В	3,026	2,938	110.80	108.52	105.00	103.72
PB	1,966	1,959	155.00	110.23	103.20	106.38
C	<u>1,169</u>	<u>1,169</u>	99.60	91.45	82.40	95.93
TOTAL	<u>22,136</u>	<u>20,959</u>	-	-	-	
HARD COFFEE:						PREVIOUS AVERAGE
<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/2</u>
ROBUSTA ORGANIC	3,627	3,627	80.00	81.55	80.20	100.14
UNWASHED ARABICA						
ARABICA ORGANIC	93	33	85.60	85.60	85.60	-
TOTAL	<u>3,720</u>	3,660	-	-	-	

NOTES: 1. Amount offered 25,856 bags. Amount sold 24,619 bags.

- 2. Overall average price were down by USD 0.39/50 Kgs for Mild Arabica compared to the last auction held on 12th September, 2019.
- Moshi Exchange average prices were above the terminal market by USD 7.82/50 Kgs and USD 27.60/50 Kgs for Mild Arabica and Robusta respectively.
- 4. NY C December delivery were up by \$ 2.80 cents/Lb equivalent to \$ 3.08/50 kgs FOB while London (LIFFE) market November delivery were down by \$ 32 per MT equivalent to \$ 1.60/50 kgs FOB compared to last week terminal market.
- 5. Next auction will be held on 10th October, 2019.

AUCTION RESULTS SALE NO. TCB/M/4 - SONGWE HELD ON 26.09.2019

Price per US\$/50 Kgs

MILD COFFEE:	<u>.</u>					PREVIOUS AVERAGE
<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/3</u>
AAA	435	435	116.00	113.58	109.00	110.11
AA	12,188	10,906	123.00	112.61	105.00	108.19
A	9,022	8,132	121.00	112.30	101.00	106.25
В	7,430	6,742	120.00	109.64	100.00	104.36
PB	3,662	3,240	121.00	109.45	101.00	106.41
C	<u>1,372</u>	1,227	99.00	91.30	70.00	90.76
TOTAL	34,109	30,682	-	-	-	

NOTES: 1. Amount offered 34,109 bags. Amount sold 30,682 bags.

- Overall average price at Songwe exchange were up by USD 4.63/50 Kgs compared to the last auction held on 5th September 2019.
- 3. Songwe Exchange average prices were above the terminal market by USD 7.20/50 Kgs.
- 4. Next auction will be held on 17th October, 2019.

AUCTION RESULTS SALE NO. TCB/M/4 & TCB/H/4 HELD ON 10.10.2019

Price per US\$/50 Kgs

MILD COFFEE:						PREVIOUS AVERAGE
<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/3</u>
AA	3,359	2,986	144.20	116.50	101.60	113.80
A	1,754	1,754	106.80	105.41	103.00	109.74
AB	2,743	2,370	120.00	108.06	101.60	109.72
В	1,725	1,725	105.80	104.27	100.00	108.52
PB	811	771	124.00	105.22	101.00	110.23
C	<u>985</u>	<u>932</u>	96.40	89.05	75.00	91.45
TOTAL	<u>11,377</u>	<u>10,538</u>	-	-	-	-
HARD COFFEE:						PREVIOUS AVERAGE
<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>H/3</u>
ORGANIC	8,286	-	-	-	-	81.55
FAQ	959	-	-	-	-	
UNWASHED ARABICA						
ORGANIC	140	-	-	-	-	85.60
TOTAL	<u>9,385</u>	<u> </u>	-	-	-	-

NOTES: 1. Amount offered 20,762 bags. Amount sold 10,538 bags.

- 2. Overall average price were down by USD 2.88/50 Kgs for Mild Arabica compared to the last Moshi auction held on 19th September, 2019.
- 3. Next Moshi auction will be held on 21st November, 2019.

AUCTION RESULTS SALE NO. TCB/M/5 - SONGWE HELD ON 17.10.2019

Price per US\$/50 Kgs

MILD COFFEE	<u>:</u>					PREVIOUS AVERAGE
<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	<u>M/4</u>
AAA	914	914	109.00	106.94	105.00	
AA	12,768	11,744	115.00	106.47	104.00	112.61
A	10,961	10,087	112.00	104.83	102.00	112.30
В	9,225	8,222	108.00	103.30	100.00	109.64
PB	4,428	4,127	113.00	104.72	100.00	109.45
C	<u>1,668</u>	<u>1,573</u>	94.00	79.59	67.00	91.30
TOTAL	39,964	36,667	-	_	-	-

NOTES: 1. Amount offered 39,964 bags. Amount sold 36,667 bags.

- Overall average price at Songwe coffee exchange were down by USD 6.79/50 Kgs compared to the last Songwe auction held on 26th September 2019.
- 3. Next Songwe auction will be held on 7th November, 2019.

AUCTION RESULTS SALE NO. TCB/M/5 & TCB/H/5 - MOSHI HELD ON 21.11.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	PREVIOUS AVERAGE
AA	6,144	5,638	300.00	129.86	103.00	127.20
A	3,451	3,217	200.00	127.03	122.80	127.62
AB	2,790	2,622	300.00	128.51	100.00	-
В	3,579	2,756	200.00	127.19	112.00	126.30
PB	1,549	1,411	300.00	129.14	110.60	125.36
C	<u>624</u>	<u>617</u>	118.20	107.92	92.00	113.85
TOTAL	<u>18,137</u>	<u>16,261</u>	-	-	-	-
HARD COFFEE:						PREVIOUS AVERAGE
<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	LOW	-
ORGANIC	24,614	-	120.00	120.00	120.00	-
UNWASHED ARABICA						
ORGANIC	617	208	-	-	-	-
TOTAL	<u>25,231</u>	<u>208</u>	-	-	-	-

NOTES: 1. Amount offered 43,368 bags. Amount sold 16,469 bags.

- Overall average price at Moshi coffee exchange were up by USD 1.50/50 Kgs compared to the last auction held at Mbinga on 14th November 2019.
- 3. Moshi Exchange average prices were above the terminal market by USD 14.74/50 Kgs.
- 4. Next auction will be held at Songwe on 28th November, 2019.

AUCTION RESULTS SALE NO. TCB/M/6 & TCB/H/6 HELD ON 12.12.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	PREVIOUS AVERAGE
AAA	105	98	165.00	139.71	115.00	135.59
AA	964	945	159.00	148.95	117.00	136.47
A	724	668	200.00	143.96	120.00	135.44
AB	793	677	200.00	149.09	117.00	133.23
В	1,624	793	200.00	143.92	115.00	133.92
PB	426	418	200.00	146.76	115.20	134.35
C	<u>292</u>	<u>292</u>	137.60	116.63	95.20	117.90
TOTAL	<u>4,928</u>	<u>3,891</u>	-	-	-	-
HARD COFFEE:						PREVIOUS AVERAGE
<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	-
ORGANIC	27,087	-	-	-	-	-
<u>UNWASHED ARABICA</u>						
ORGANIC	<u>409</u>	<u>349</u>	120.00	120.00	120.00	-
TOTAL	<u>27,496</u>	<u>349</u>	-	-	-	-

NOTES: 1. Amount offered 32,424 bags. Amount sold 4,240 bags.

- Overall average price at Moshi coffee exchange were up by USD 9.72/50 Kgs compared to the last auction held at Mbinga on 5tth December 2019.
- 3. Moshi Exchange average prices were above the terminal market by USD 2.90/50 Kgs.
- 4. Next auction will be held at Songwe on 19th December, 2019.

AUCTION RESULTS SALE NO. TCB/M/7 - SONGWE HELD ON 28.11.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	PREVIOUS AVERAGE
AAA	76	73	141.00	135.58	113.00	-
AA	4,260	4,200	146.00	132.70	107.00	129.86
A	3,645	3,645	146.00	133.37	104.00	127.03
AB	432	432	133.00	130.11	125.00	128.51
В	3,237	3,237	143.00	132.61	101.00	127.19
PB	1,369	1,364	146.00	130.86	115.00	129.14
C	<u>483</u>	<u>458</u>	125.00	116.06	93.00	107.92
TOTAL	13,502	13,409	-	-	-	-

NOTES: 1. Amount offered 13,502 bags. Amount sold 13,409 bags.

- Overall average price at Moshi coffee exchange were up by USD 4.37/50 Kgs compared to the last auction held at Moshi on 21stth November 2019.
- 3. Moshi Exchange average prices were above the terminal market by USD 14.48/50 Kgs.
- 4. Next auction will be held at Moshi on 5th December, 2019.

AUCTION RESULTS SALE NO. TCB/M/7 & TCB/H/7 HELD ON 09.01.2020

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	PREVIOUS AVERAGE
AAA	32	18	129.80	129.78	129.60	145.85
AA	862	844	142.00	135.37	120.00	149.55
A	335	250	201.40	134.15	129.80	136.05
AB	808	795	141.20	135.97	126.00	152.02
В	965	309	201.00	139.86	129.20	143.51
PB	225	212	201.80	135.50	124.40	140.57
C	<u>214</u>	<u>185</u>	110.80	97.34	88.00	120.21
TOTAL	<u>3,441</u>	<u>2,613</u>	-	-	-	-
HARD COFFEE:						PREVIOUS AVERAGE
<u>ROBUSTA</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	<u>LOW</u>	-
ORGANIC	9,125	1,776	120.00	91.45	86.00	-
<u>UNWASHED ARABICA</u>						
ORGANIC	<u>670</u>	<u>392</u>	120.00	120.00	120.00	-
TOTAL	<u>9,795</u>	2,168	-	-	-	-

NOTES: 1. Amount offered 13,236 bags. Amount sold 4,781 bags.

- 2. Overall average price at Songwe coffee exchange were down by USD 9.77/50 Kgs compared to the last auction held at Songwe on 19tth December 2019.
- 3.Moshi Exchange average prices were above the terminal market by USD 14.20/50 Kgs and USD 37.50/50 Kgs for Mild Arabica and Robusta respectively.

AUCTION RESULTS SALE NO. TCB/M/8 HELD ON 19.12.2019

Price per US\$/50 Kgs

MILD COFFEE:

<u>GRADE</u>	<u>OFFERED</u>	<u>SOLD</u>	<u>HIGH</u>	<u>AVERAGE</u>	LOW	PREVIOUS AVERAGE
AAA	89	76	151.00	145.85	139.00	139.71
AA	651	620	153.00	149.55	137.00	148.95
A	568	497	151.00	136.05	135.00	143.96
AB	180	180	153.00	152.02	134.00	149.09
В	924	912	152.00	143.51	126.00	143.92
PB	278	275	159.00	140.57	130.00	146.76
C	<u>185</u>	<u>174</u>	141.00	120.21	110.00	116.63
TOTAL	2,875	2,734	-	-	-	-

NOTES: 1. Amount offered 2,875 bags. Amount sold 2,734 bags.

- Overall average price at Songwe coffee exchange were down by USD 0.81/50 Kgs compared to the last auction held at Moshi on 12tth December 2019.
- 3. Songwe Exchange average prices were above the terminal market by USD 10.97/50 Kgs.
- 4. Next auction will be held at Moshi on 9th January, 2020.